# UN - AUDITED CONDENSED FINANCIAL INFORMATION

FOR THE HALF YEAR ENDED MARCH 31, 2020





# **Contents**

| Company Information                                  | 2  |
|--|----|
| Directors' Report to the Shareholders - English      | 4  |
| Directors' Report to the Shareholders – Urdu         | 8  |
| Auditors' Review Report to Members                   | 13 |
| Condensed Interim Statement of Financial Position    | 14 |
| Condensed Interim Statement of Profit or Loss        | 15 |
| Condensed Interim Statement of Comprehensive Income  | 16 |
| Condensed Interim Statement of Cash Flows            | 17 |
| Condensed Interim Statement of Changes in Equity     | 18 |
| Notes to the Condensed Interim Financial Information | 19 |

### **Company Information**

BOARD OF DIRECTORS Chairman

Mian Ahmed Ali Tariq
Chief Executive Officer
Mian Mustafa Ali Tariq

**Directors** 

Mrs. Maryam Habib

Mr. Muhammad Imran Khan

Mrs. Nusrat Shamim Mr. Saif Hasan

Mr. Taufiq Ahmed Khan

CHIEF OPERATING/ FINANCIAL OFFICER

OFFICER Mr. Wasim Saleem

COMPANY SECRETARY Mr. Khalid Mahmood

**HEAD OF INTERNAL AUDIT** Mr. Jalal-ud-Din Khan

AUDIT COMMITTEE Mr. Taufiq Ahmed Khan (Chairman)
Mian Ahmed Ali Tariq (Member)

Mr. Muhammad Imran Khan (Member)

HUMAN RESOURCEMian Ahmed Ali Tariq(Chairman)REMUNERATION &Mian Mustafa Ali Tariq(Member)

NOMINATION COMMITTEE Mr. Taufiq Ahmed Khan (Member)

RISK MANAGEMENT Mian Mustafa Ali Tariq (Chairman

RISK MANAGEMENT Mian Mustafa Ali Tariq (Chairman)
COMMITTEE Mrs. Maryam Habib (Member)
Mr. Saif Hasan (Member)

LEGAL ADVISOR Saad Rasool Law Associates

BANKERS Islamic

Askari Bank Limited

Bankislami Pakistan Limited Dubai Islamic Bank Limited

Habib Bank Limited Meezan Bank Limited Orix Modaraba

BANKERS Conventional

First Credit and Investment Bank Limited

National Bank of Pakistan Samba Bank Limited **SHARE REGISTRAR** M/s Corptec Associates (Pvt) limited

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#### **DIRECTORS' REPORT**

The directors of your company are pleased to present the reviewed financial information of the Company for the half-year that ended on 31 March 2020.

The highlights of the Company's performance for the first quarter and its comparison with the corresponding period of last year is given below:

|                                 | 31-03-2020    | 31-03-2019    |
|---------------------------------|---------------|---------------|
| OPERATIONAL                     |               |               |
| Sugarcane crushed (Metric Tons) | 476,431       | 491,277       |
| Sugar produced (Metric Tons)    | 43,307        | 48,251        |
| Sugar recovery (%)              | 9.12          | 9.82          |
|                                 | Rupe          | es            |
| FINANCIAL                       |               |               |
| Sales                           | 797,679,591   | 1,815,026,967 |
| Gross profit                    | 880,326       | 155,842,008   |
| Operating and finance cost      | 286,424,364   | 195,696,458   |
| Profit/(Loss) before taxation   | (209,328,228) | 5,959,025     |
| Profit/(Loss) after taxation    | (205,676,929) | 4,838,640     |
| Earnings per share              | (5.34)        | 0.13          |

#### **INDUSTRY OVERVIEW**

The last few months have seen a devastating impact on the health of the economy across the world. Starting in late 2019 and still not having peaked, the COVID-19 pandemic has caused irrevocable damage across every industry in Pakistan. The Sugar Industry in Pakistan has not escaped this unfortunate destruction. In particular, the resultant lockdown imposed by the Federal and Provincial governments have had serious economic implications. With large sections of the population quarantining at home, the demand for sugar across Pakistan has taken a serious blow. Although, we are seeing a restoration of demand with the lifting of the lockdown, it remains to be seen what the overall impact the pandemic will have on the market.

Due to various economic and agricultural reasons, the crushing season for sugarcane in Punjab and across the rest of Pakistan began in November/Early December. Due to excess sugar stocks within the country and uneconomical prices of sugar in the wholesale market, many firms were hesitant to begin crushing. However, keeping in line with the mission of the company, Husein Sugar, understanding and sympathizing with the timeline of farmers in the region and in coordination with local government officials began crushing as quickly as possible. As always, Husein Sugar was one of the first firms to begin crushing this year.

As surveys of Pakistan's sugarcane cultivation were analyzed, it was made manifest that there was at least a 10-15% reduction is sugarcane planted across Pakistan. Resultantly, about 8-10% reduction in sugar production became evident, millers across Pakistan engaged in cutthroat competition and pursued a price war to procure the maximum supply of sugarcane for their mills from the very start of the season. Although the Government of Punjab had fixed the minimum support price of sugarcane at Rs. 190 per 40 Kg, it was observed that millers were paying upwards of Rs. 270 per 40 Kg by the end of the season. On average, as per market data, it is estimated that average procurement of sugarcane was roughly at the rate of Rs. 230-240 per 40 Kg for this crushing season.

In fact, mid-season, due to extreme economic un-viability, mills shut down across Pakistan. Although the shutdown is contributed to a wide-ranging array of reasons, one of the driving factors was that sugarcane farmers were demanding exorbitant prices for their produce. As mentioned above, due to a serious reduction in sugarcane supplies, there was fierce competition between millers for the procurement of sugarcane. Taking advantage of this situation, farmers demanded rates 20-30% higher than the minimum support price for their produce. Facing an impossible situation, millers inevitably succumbed to their demands and produced sugar at

unprecedented costs of production. Expecting a significant reduction in sugar production for the current season and assuming an unaltered demand, millers were willing to pay higher prices for sugarcane. Sugar mills across Pakistan assumed that with a reduction in sugar production, the wholesale price of Sugar would rally to an economic equilibrium. However, they failed to account for two events: Firstly, firms in the industry did not anticipate such a selective, fierce, and unfair crackdown by the Government and secondly, they could not foresee the magnitude of the effect of COVID-19. Having incurred a high cost of production for sugar, firms in the industry across Pakistan are holding inventory optimistic of higher prices to break even for this crushing season.

Although the COVID-19 pandemic has seriously damaged the demand and resultantly the price of sugar, we are optimistic as the economy opens up, sugar prices will rally back to their natural market equilibrium. Last year, the management's decision to carryover a stock of over 15,000 tons from the preceding season had provided the company with an inventory/trading profit of over PKR 100 Million. This rise in sugar prices validated the decision of management to hold on to stocks from the previous season. Similarly, we expect to witness a comparable bullish trend for the remainder of this year.

At the start of the crushing season, sugarcane recoveries for early maturing varieties were much lower than usual due to climatic conditions. In fact, by our estimates, recoveries across Pakistan have dropped significantly (by at least 1 degree). Farmers cultivated their crops at unrealistic times and unlike previous seasons; large amounts of un-rooted or burnt sugarcane were procured in compensation for a shortage in supply. Furthermore, in general, the climatic conditions for this year have yielded low sucrose content in the sugarcane planted in our region, across Pakistan, and globally. In fact, during the first quarter, we were optimistic of achieving the highest recovery in the history of the company. However, as the year has ended, the company has achieved a recovery of 9.12 as compared to 9.82 the previous year, a dent of about Rs. 300 million in monetary terms. However, our decision to crush early and pay a competitive price for sugarcane has been received well by the sugarcane growers of our area and we are confident that sufficient goodwill has been generated for future seasons. Furthermore, with growers receiving 20-25% extra profit on their investment or an additional surplus of at least Rs. 30 Billion across Pakistan, it is estimated that sugarcane cultivation will increase by 10-15% for the next crushing season.

It is also pertinent to mention that sugarcane yields per acre and acreages of sugarcane cultivation in general have decreased tremendously this year. This decline in acreage of sugarcane planted has no doubt lead to a significant drop in sugar production across the country. We are confident our decision to hold onto inventories like previous years will be validated. Our decision to hold on to maximum inventories through Q2 and heading into Q3 will certainly realize better results for our company.

The Government of Punjab increased the sugarcane minimum price for the crushing season 2019-20 to Rs. 190/- per 40 Kg. Furthermore, the recent crackdown on the industry and the pursuant backlash by various lobbies is no doubt going to give a negative sentiment towards the export of Sugar. However, it is important to keep in mind that subsidies given on the export of sugar, although provided to sugar mills, indirectly facilitate the sugarcane farmers by enabling a price floor of Rs. 190/ per mound. Without this subsidy, it is extremely difficult to promote the industry and impossible to procure at the price floor on sugarcane in place. The relevant policy-makers need to decide on whether the industry should be regulated or not. If policymakers decide not to subsidize the export of sugar, they should not impose an artificially high cost of production by providing a price floor on sugarcane either. It is nonsensical and puerile to regulate parts of the industry, while leaving other areas driven by free market forces.

#### **OPERATING HIGHLIGHTS**

Starting on the **25<sup>th</sup> of November 2019**, the company operated for a total of **117 days**. Compared to the previous season, the company's crushing season was increased by **19 days**. This decision to start crushing has proven successful in many aspects.

Although financial results of the half-year are never truly representative of what the company will ultimately achieve, the directors are pleased to announce that:

The Company was able to crush **476,431 M.Tons** of Sugarcane and produced **43,307 M.Tons** of refined sugar at an average recovery of **9.12%** as compared to last year's sugarcane crushing of **491,277 M**. **Tons** and production of **48,251 M.Tons** refined sugar at an average recovery of **9.82%**. Although we were able to crush only 97% of cane in terms of tons of sugarcane crushed as compared to last year, in terms of sugar produced we have produced 89.75% of sugar that we could produce last year. As mentioned above, the primary reason for lower production per ton of sugarcane crushed season is due to the dramatically lower recoveries of sugarcane crushed in our area. Overall, a lower quantity of sugar has been produced due to lower sugarcane plantation across the province and country. Although our production has only decreased 10.24% as compared to last year, the trend across the industry is significantly worse. On average, other mills in the region and province have produced 15-20% less sugar than last year.

Financially, our results have been dramatically different than last year. In the previous season, we pursued a very moderate selling strategy selling inventory throughout the year. Given that all indicators demonstrate an increase in sugar prices, we have held on to a significant portion of our inventory. By holding on to this stock, the company hopes to recoup significant cash flows paid out to sugarcane farmers this year.

For the half year, however, the company has earned gross profit of 880,326 as compared to gross profit of Rs.155,842,008 of last year. This year, our loss after tax is Rs. 205,676,929 during the period under review as compared to profit after tax of Rs.4,838,640 in the corresponding period of last year.

In Q2, the company has incurred a loss of 205.676 Million PKR. This loss can be attributed to the nature of the sugar industry. The majority of the cost of sales and operating expenses in the company are booked in Q1 and Q2 during which operations are conducted and completed. The company is in production from the months of December to March at which time, the number of employees' doubles and the raw materials are procured. In the following quarters during the majority of the off-season, the company does not foresee substantial costs. Given the current prices of sugar and the conditions of the market, management predicts comfortable and profitable quarters ahead.

#### **FUTURE OUTLOOK**

Sugar prices in the local market have generally followed the trends that have been observed in the international market. From a high in 2016, sugar prices have continuously plunged to historic lows until rebounding in 2018. The reasons behind the sharp fall in prices were the dramatic year on year increase in production in countries like Thailand and India. However, in the last few months, sugar prices have revived at the international level. Furthermore, it is predicted that sugar prices will continue to increase in the international market within the current calendar year. It is important to understand that similar to any commodity, there is inherent fluctuation in the price of sugar. Having seen oil in the international market hit negative prices, it should not surprise anyone that fluctuation in the prices of commodities is a market norm. Although sugar prices have remained lower than market expectations, basic economic realities demand a rise in prices until market equilibrium is realized. We are confident that sugar prices will return to their natural levels before the next crushing season.

A reduction in interest rates through various monetary policies by the State Bank of Pakistan has been received well. Given the economic situation of the country with production and consumption at ridiculously low levels – it is the need of the hour. However, relevant policy makers need to consider whether an additional reduction in interest rates to match those of international competitors is more beneficial for the economy. The cut in interest rates will no doubt lower the financial costs of the company and provide a much-needed boost to the industry at large.

Given these difficult circumstances, the company has begun to explore new avenues and maximize efficiency in current operations. We have begun reviewing operational efficiencies in terms of manpower and raw material procurements and our confident we will be able to reduce cost of sales and administrative overheads in nominal terms significantly by the next financial year. In fact, this year, the company has begun to enter retail markets directly aggressively and has built a small-scale marketing and distribution operation. We look forward to grow this enterprise further in the following years.

#### **ACKNOWLEDGEMENT**

The Directors of your Company would like to thank the various governmental departments and its functionaries, our banking partners, others financial institutions, and insurance companies for their continued support and cooperation. The Directors would also like to express their gratitude and appreciation for the support provided by our valued customers and suppliers. We also thank our shareholders, who continue to place their trust and confidence in the Company and assure them of our best efforts to ensure optimum utilization of their investment in the Company. Furthermore, the Directors place on record their appreciation for the continued support of our sugarcane growers whose hard work and loyalty with our company continue to be at the center of our company's growth and success. Lastly and above all, the Directors wish to acknowledge and place on record their appreciation for the devotion, loyalty, and hard work of all cadres of employees towards the growth and success of the company.

For and On behalf of the Board,

Mustafa Ali Tariq

Chief Executive Officer

Lahore: 29 May 2020

Mian Ahmed Ali Tariq

Chairman

ڈائر یکٹرز رپورٹ

آپ کی کمپنی کے ڈائر مکٹرز 31 مارچ 2020 ء کوختم ہونے والی ششماہی کے لیے کمپنی کی نظر ثانی شدہ مالی معلومات پیش کرتے ہوئے خوثی محسوس کرتے ہیں۔

| ی مدت کے مواز نہ کے لئے کمپنی کی کارکردگی کی جھلکیاں حسب ذیل ہیں: | زشته سال کی ا | ہمیلی سہ ماہی اور گ <sup>ر</sup> |
|---|---------------|----------------------------------|
|---|---------------|----------------------------------|

| 311ىچ2019     | 31 ار 2020    | آپریشز                    |
|---------------|---------------|---------------------------|
| 491,277       | 476,431       | گنے کی کرشنگ (میٹرک ٹن)   |
| 48,251        | 43,307        | چینی کی پیداوار (میٹرکٹن) |
| 9.82          | 9.12          | چینی کاحصول (فیصد )       |
| روپي          | روپے          | ماليات                    |
| 1,815,026,967 | 797,679,591   | فروخت                     |
| 155,842,008   | 880,326       | مجموعي منافع              |
| 195,696,458   | 286,424,364   | آ پریٹنگ اور مالی لاگت    |
| 5,959,025     | (209,328,228) | قبل از ٹیکس منافع/(خسارہ) |
| 4,838,640     | (205,676,929) | بعداز ٹیکس منافع/(خسارہ)  |
| 0.13          | (5.34)        | فی شیئر آمدنی/(خساره)     |

### انڈسٹری کا جائزہ

پچھلے کچھ مہینوں میں پوری دنیا کی معیشت پر تباہ کن اثرات مرتب ہوئے ہیں۔ 2019 کے آخر میں شروع ہوااور ابھی عروج پر نہیں ہے، کوویڈ 19 وبائی مرض نے پاکستان کی ہرصنعت کونا قابل تلافی نقصان پہنچایا ہے۔ پاکستان کی شوگرانڈسٹری بھی اس برقسمت تباہی سے نہیں نج سکی۔خاص طور پر ، وفاقی اور صوبائی حکومتوں کی طرف سے نافذ کردہ لاک ڈاؤن کے نتیجے میں سگین معاشی اثرات پڑے ہیں۔ آبادی کے بڑے جھے کا گھروں میں قرنطینہ ہوجانے کی وجہ ہے ، پاکستان بھر میں چینی کی طلب شدید متاثر ہوئی ہے۔اگر چہ ،ہم لاک ڈاؤن کے ختم ہونے کے ساتھ طلب کی بحالی دیکھ رہے ہیں ،لیکن بید کھنا باقی ہے کہ چینی کی قیمتوں پر مجموعی طور پر کیا اثر پڑے گا۔

مختلف معاشی اور زرعی وجوہات کی بنا پر ، پنجاب اور باقی پاکستان میں گئے کے کرشنگ سیزن کا آغاز نومبر/ دسمبر کے شروع میں ہوا۔ ملک کے اندر چینی کے وافر ذخیرہ اور خوردہ مارکیٹ میں چینی کی غیر اقتصادی قیتوں کی وجہ ہے ، بہت ساری ملیں کرشنگ شروع کرنے میں ہچکچاہٹ کا شکاروں کی ٹائم لائن کو سمجھتے اور ان کے میں ہچکچاہٹ کا شکاروں کی ٹائم لائن کو سمجھتے اور ان کے ساتھ ہمدردی اور مقامی سرکاری عہد بداروں کے ساتھ ہم آ ہنگی ظاہر کرتے ہوئے جتناممکن ہوسکا جلداز جلد کرشنگ شروع کر دی۔ ہمیشہ کی طرح ، اس سال کرشنگ شروع کرنے والی فرموں میں سے پہلی فرم حسین شوگر ملز ہے۔

چونکہ پاکستان کی گئے کی کاشت کے جائزوں کے تجزیہ سے، یہ بات واضح ہوگئی کہ پورے پاکستان میں گئے کی کاشت میں کم سے کم 10-15 فیصد کمی ہوئی ہے۔ اس کے نتیج میں، چینی کی پیداوار میں 8-10 فیصد کمی واقع ہوئی، پاکستان بھر کے ملرز سیزن کے آغاز سے ہی اپنی ملوں کے لئے گئے کی زیادہ سے زیادہ فراہمی کے حصول کے لئے قیمتوں کا مقابلہ کرتے رہے۔ اگر چہ حکومت پنجاب نے گئے کی کم سے کم امدادی قیمت 190رو پے فی 40 کلوگرام مقرر کی تھی، مشاہدہ کیا گیا ہے کہ ملرز سیزن کے اختتام تک 270 روپے فی 40 کلوگرام سیزن کے لئے سے زیادہ کی اوسط خریداری تقریباً اس کرشنگ سیزن کے لئے سے زیادہ کی اوسط خریداری تقریباً اس کرشنگ سیزن کے لئے محاول کے 230-240 روپے فی 40 کلوگرام تھی۔

در حقیقت، وسط سیزن میں، انتہائی معاشی نا اہلیت کے سبب، پاکستان بھر میں ملیں بند ہوگئیں۔ اگر چہاں بندش کی متعدد وجوہات بیان کی جاتی ہیں، لیکن اس کا ایک اہم سبب گنے کے کاشت کار تھے جوا بنی پیداوار کے لئے غیر معمولی قیمتوں کا مطالبہ کرر ہے تھے۔ جیسا کہ اوپر بتایا گیا ہے کہ گنے کی فراہمی میں شدید کمی کے سبب، گنے کی خریداری کے لئے ملرز کے مابین زبردست مقابلہ تھا۔ اس صورتحال کا فاکدہ اٹھاتے ہوئے، کاشتکاروں نے اپنی پیداوار کے لئے کم سے کم امدادی قیمت سے 20-30 فیصد زیادہ نرخوں کا مطالبہ کیا۔ ناممکن صورتحال کا فاکدہ سامنا کرتے ہوئے، ملرز ناگز بیطور پران کے مطالبات سے دشبردار ہوگئے اور پیداوار کے زیادہ اخراجات پرچینی تیار کی۔ رواں سیزن میں سامنا کرتے ہوئے، ملرز ناگز بیطور پران کے مطالبات سے دشبردار ہوگئے اور پیداوار کے زیادہ اخراجات پرچینی تیار کی۔ رواں سیزن میں چینی کی پیداوار میں نمایاں متوقع کمی اور مطالبہ کو تنظیم کرنے والے ملرز گنے کی زیادہ قیمت ادا کرنے پر راضی ہوگئے۔ پاکستان بھر کی شور مواقعوں کا محاسبہ کرنے میں ناکام نے فرض کیا کہ شوگر کی پیداوار میں کی کے ساتھ، شوگر کی خوردہ قیمت معاشی توازن لائے گی۔ تاہم ، وہ دو مواقعوں کا محاسبہ کرنے میں ناکام رہے: سب سے پہلے ، صنعت کی فرموں کو حکومت کی جانب سے منتخب ، شدید اور غیر منصفانہ کریک ڈاؤن کی توقع نہیں تھی اور دوم ، وہ کی کینیاں اس کرشنگ سیزن کے لئے انو پیٹری کی حامل ہیں۔

کی کمینیاں اس کرشنگ سیزن کے لئے انو پیٹری کی حامل ہیں۔

اگرچہ کوویڈ۔19 وبائی مرض نے طلب کوشدید نقصان پہنچایا ہے اور اس کے نتیجے میں چینی کی قیمت میں کی ہوئی ہے ، لیکن ہم معیشت کے بحال ہونے کے ساتھ ہی پرامید ہیں کہ ، چینی کی قیمتیں اپنی نیچرل مارکیٹ میں متوازن ہوجا ئیں گی۔ پچھلے سال ، انتظامیہ کے گزشتہ سیزن سے 15,000 ملین پاکستانی روپے سے زیادہ کی انوینٹری گزشتہ سیزن سے 15,000 ملین پاکستانی روپے سے زیادہ کی انوینٹری منافع فراہم کیا۔ چینی کی قیمتوں میں اضافے نے انتظامیہ کے گزشتہ سیزن کے اسٹاک کو برقر اردکھنے کے فیصلے کی توثیق کی۔ اسی طرح ، ہم توقع کرتے ہیں کہ اس سال کے باقی عرصہ میں بھی اسی طرح کے تیزی کے رجحان کا مشاہدہ کریں گے۔

کرشنگ سیزن کے آغاز پر، موسی حالات کی وجہ سے جلدی تیار ہونے والی اقسام کے لئے گئے کی ریکوریز معمول سے بہت کم تھیں۔ در حقیقت ، ہمارے تخیینے کے مطابق ، پاکستان بھر میں ریکوریز میں نمایاں کمی (کم از کم 1 ڈگری) واقع ہوئی ہے ۔ کاشتکاروں نے غیر حقیقی اوقات میں اور پچھلے موسموں کے برعس اپنی فصل کاشت کی۔ سپلائی میں کمی کے سبب غیر روٹڈیا جلے ہوئے گئے کی بڑی مقدار خریدی گئی۔ مزید برآں ، عام طور پر، اس سال کے موسی حالات نے ہمارے فیطے ، پورے پاکستان میں اور عالمی سطح پر کاشت گئے میں کم سکروس مواد حاصل کیا ہے۔ در حقیقت ، پہلی سہ ماہی کے دوران ، ہم اس سال کمپنی کی تاریخ کی بلند ترین ریکوری کے حصول کے لئے پرامید سے۔ تاہم ، سال کے اختیام پر، کمپنی نے 9.12 ریکوری حاصل کی جبکہ گزشتہ سال میں ریکوری 9.82 تھی ، مالیاتی لحاظ سے تقریباً 300 ملین تاہم ، سال کے اختیام پر، کمپنی نے 9.12 ریکوری حاصل کی جبکہ گزشتہ سال میں ریکوری 9.82 تھی ، مالیاتی لحاظ سے تقریباً 300 ملین

روپے کا نقصان ہوا۔ تاہم، گنے کی جلد کرشنگ اور مسابقتی قیمت ادا کرنے کے ہمارے فیصلے کا ہمارے علاقے کے گئے کے کا شکاروں نے بہت اچھا استقبال کیا ہے اور ہمیں یفین ہے کہ آئندہ سیزنز میں خاطر خواہ نیک خواہشات پیدا ہوئی ہیں۔ مزیدیہ کہ کاشت کاروں کوان کی سرمایہ کاری پر 20–25 فیصد اضافی منافع یا پورے پاکستان میں کم از کم 30 بلین روپے کا اضافی سرپلس ملاہے، ایک اندازے کے مطابق الگے کرشنگ سیزن میں گئے کی کاشت میں 10–15 فیصد تک اضافہ ہوگا۔

یہ امر بھی قابل ذکر ہے کہ گئے کی فی ایکڑ پیداوار اور عام طور پر گئے کی کاشت کی مدمیں اس سال زبردست کی واقع ہوئی ہے۔ فی ایکڑ کاشتہ گئے کے رقبے میں اس کی سے پورے ملک میں چینی کی پیداوار میں بلاشبہ نمایاں کمی واقع ہو کتی ہے۔ ہمیں یقین ہے کہ پچھلے سالوں کی طرح انوینٹریوں میں رکھنے کے ہمارے فیصلے کی توثیق ہوگا۔ پوری دوسری سہ ماہی اور تیسری سہ ماہی میں زیادہ سے زیادہ انوینٹریوں کورو کئے کے ہمارے فیصلے کا بینی کوکافی منافع کا ادراک ہوگا۔

حکومت پنجاب نے کرشنگ سیزن 20-2019 کے لئے گئے کی کم سے کم قیمت بڑھا کر 190 روپے فی 40 کلوگرام کردی۔ مزید برآں ، انڈسٹری پر حالیہ کریک ڈاکن اور میڈیا کی جانب سے مزید رؤمل بلاشبہ چینی کی برآمد کے بارے میں منفی جذبات پیدا کرنے والا ہے۔ تاہم ، اس بات کو دھیان میں رکھنا ضروری ہے کہ چینی کی برآمد پر دی جانے والی سبسڈی ، اگر چیشوگر ملوں کوفراہم کی جاتی ہے ، لیکن بالواسط گنے کے کاشتکاروں کو سہولت فراہم کی جاتی ہے کیونکہ یہ کم سے کم قیمت -/190 روپے فی من ہونے کی اجازت دیتی ہے۔ اس سبسڈی کے بغیر، گئے پر قیمت کے تعین کو برقر اررکھتے ہوئے اس صنعت کوفروغ دینا بہت مشکل ہے۔ متعلقہ پالیسی سازوں کو یہ فیصلہ کرنے کی ضرورت ہے کہ انڈسٹری میں فروغ ہونا چاہئے یانہیں۔ اگر پالیسی بنانے والے چینی کی برآمد پر سبسڈی نہ دینے کا فیصلہ کرنے کی ضرورت ہے کہ انڈسٹری میں فروغ ہونا چاہئے بیداوار کے مصنوعی بھاری اخراجات عائد بھی نہیں کرنے چاہئیں۔ آزاد مارکیٹ قوتوں کے قرائی کے فرائیمی کے ذریعے پیداوار کے مصنوعی بھاری اخراجات عائد بھی نہیں کرنے چاہئیں۔ آزاد مارکیٹ

# آبريٹنگ جھلکياں

25 نومبر 2019 وآغاز کرتے ہوئے، کمپنی کل 117 دنوں کے لئے چلائی گئی۔ گزشتہ سیزن کے مقابلے، کمپنی کا کرشنگ سیزن 19 دن زیادہ ہو گیا۔ کرشنگ شروع کرنے کا یہ فیصلہ کئی لحاظ سے کامیاب ثابت ہوا۔ اگر چہششاہی کے مالیاتی نتائج کبھی بھی اس حقیقت کے نمائندہ نہیں ہیں جو کمپنی بالآخر حاصل کرے گی، ڈائز مکٹر بخوشی یہ اعلان کرتے ہیں کہ:

کمپنی نے موجودہ شہاہی کے دوران %9.12 کی اوسط ریکوری پر 476,431 میٹرکٹن گئے کی کرشنگ کی اور 43,307 میٹرکٹن سفید چینی بنائی جبہ گزشتہ سال کی اس مدت کے دوران %9.82 کی اوسط ریکوری پر 491,277 میٹرکٹن سفید چینی بنائی ۔ اگر چہ ہم گزشتہ سال کے مقابلے کرش گئے کے ٹن کے لحاظ سے صرف %97 گنا کرش کرنے کے اور 48,251 میرک ٹن سفید چینی بنائی ۔ اگر چہ ہم گزشتہ سال بنا سکے تھے کے لحاظ سے ہم نے %89.75 چینی بنائی ۔ جبیبا کہ او پر بیان کیا گیا ہے کہ گئے کے گرشنگ سیزان کی فی ٹن کم پیداوار کی بنیادی وجہ ہمارے علاقہ میں کرش گئے کی ڈرامائی کم ریکور بر ہیں۔ مجموعی طور پر ، پورے صوبہ اور ملک میں گئے کی کم کاشت کی وجہ سے گئے کی کم مقدار بیدا ہوئی ۔ اگر چہ ہماری بیداوار گزشتہ سال کے مقابلے صرف %10.24 کم چینی بنائی۔ صنعت میں بیر برجان قابل ذکر طور پر برترین ہے۔ اوسطاً ، علاقہ اور صوبے میں دیگر ملوں نے گزشتہ سال سے %20-15 کم چینی بنائی۔

مالی لحاظ سے ، ہمارے نتائج گزشتہ سال سے ڈرامائی طور پرمختلف ہیں۔گزشتہ سیزن میں ، ہم نے پورا سال انتہائی اعتدال پسند فروخت کی حکمت عملی فروخت انوینٹری کی پیروی کی ہے۔ یہ مجھا گیا کہ تمام اشارے چینی کی قیمتوں میں اضافہ ظاہر کرتے ہیں ، ہم نے اپنی انوینٹری کا ایک اہم حصہ روک لیا۔ اس اسٹاک کوروک کر ، کمپنی اس سال گنے کے کا شتکاروں کوادا کردہ اہم نقلہ بہاؤ کی تلافی ہونے کی امید کرتی ہے۔

ششماہی کے لئے ، تاہم ، کمپنی نے گزشتہ سال 155,842,008 روپے مجموعی منافع کے مقابلے 880,326روپے مجموعی منافع کمایا۔اس سال ، کمپنی کا زیرِ جائزہ مدت کے دوران ٹیکس کے بعد خسارہ 205,676,929 روپے جبکہ گزشتہ سال کی اسی مدت میں ٹیکس کے بعد منافع 4,838,640روپے تھا۔

دوسری سہ ماہی میں، کمپنی کو 205.676 ملین پاکستانی روپے کا خسارہ ہوا۔ بیخسارہ شوگرانڈسٹری کی نوعیت سے منسوب کیا جاسکتا ہے۔ پہلی اور دوسری سہ ماہی میں کمپنی میں فروخت کی لاگت اور آپریٹنگ اخراجات کی اکثریت بُک ہے جس کے مابین آپریشنز منعقد اور آکسی اور آپریٹنگ اخراجات کی اکثریت بُک ہے جس کے مابین آپریشنز منعقد اور مکمل کئے گئے ہیں۔ کمپنی دسمبرتا مارچ کے مہینوں سے پیداوار میں ہے جس عرصہ میں ملاز مین کی تعداد دُگی اور خام مال خریدا جاتا ہے۔ درج ذیل سہ ماہیاں اکثریت سیزن کے اختتام کے مابین ہیں، کمپنی خاطرخواہ اخراجات کی پیش گوئی نہیں کرتی ہے۔ چینی کی حالیہ قیمتوں اور مارکیٹ کے حالات کے پیش نظر، انتظامیہ اگلی سہ ماہیوں میں سکون اور منافع بخش ہونے کی پیشین گوئی کرتی ہے۔

## مستقبل كانقظه نظر

مقامی مارکیٹ میں چینی کی قیمتوں نے عام طور پر ان رجحانات کی چیروی کی ہے جو بین الاقوامی مارکیٹ میں دیکھنے کوئل رہے ہیں۔ 2016 میں اعلی قیمت ہے، چینی کی قیمتیں مسلسل تاریخی کم ہورہی ہیں 2018 تک کی سطح پر دوبارہ کم واقع ہوسکتی ہیں۔ قیمتوں میں تیزی سے گرنے کی وجو ہات تھائی لینڈ اور ہندوستان جیسے ممالک میں سالانہ پیداوار میں اضافہ ہونے والا ڈرامائی سال تھا۔ تاہم ، پچھلے پچھ مہینوں میں ، بین الاقوامی سطح پرچینی کی قیمتوں میں پھر سے اضافہ ہوا ہے۔ مزید برآں ، یہ پیش گوئی کی جارہی ہے کہ موجودہ کیلنڈرسال کے موروثی میں چینی کی قیمتوں میں اضافہ جاری رہے گا۔ یہ سیجھنا ضروری ہے کہ کسی بھی شے کی طرح چینی کی قیمتوں موروثی اتار چڑھاؤ بھی موجود ہے۔ بین الاقوامی مارکیٹ میں تیل کی منفی قیمتیں دکھر کر ،کسی کوبھی جیرت نہیں ہوئی چا ہئے کہ اشیاء کی قیمتوں میں اتار چڑھاوا کی مارکیٹ کا معمول ہے۔ اگر چہ چینی کی قیمتیں مارکیٹ کی تو قعات سے کم رہی ہیں ،لیکن بنیادی معاشی حقائق اس وقت میں تیل کی قیمتوں میں اضافے کا مطالبہ کرتے ہیں جب تک کہ مارکیٹ میں توازن قائم نہ ہوجائے۔ ہمیں یقین ہے کہ الگے کرشگ سیزن سے قبل چینی کی قیمتیں اپنی قدرتی سطح پر واپس آجا کیں گا۔

اسٹیٹ بینک آف پاکستان کی مختلف مالیاتی پالیسیوں کے ذریعے سود کی شرحوں میں کمی کا خیر مقدم کیا گیا ہے۔مضکہ خیز سطح پر پیداوار اور کھپت کے ساتھ ملک کی معاشی صورتحال کو دیکھتے ہوئے - یہ وقت کی ضرورت تھی۔ تاہم ،متعلقہ پالیسی سازوں کو بیغور کرنے کی ضرورت ہے کہ کیا بین الاقوامی حریفوں سے مقابلہ کرنے کے لئے شرح سود میں مزید کمی معیشت کے لئے زیادہ فائدہ مند ہے۔سود کی شرحوں میں کمی سے بلاشبہ کمپنی کے مالی اخراجات کم ہوں گے اور بڑے پیانے پراس صنعت کو کافی حد تک ترقی ملے گی۔

ان مشکل حالات کے پیش نظر ، کمپنی نے نئی راہیں تلاش کرنا شروع کردی ہیں اور موجودہ آپریشنز میں زیادہ سے زیادہ کارکردگی کو بڑھانا شروع کردیا ہے۔ ہم نے افرادی قوت اور خام مال کی خریداری کے سلسلے میں آپریشنل اہلیتوں کا جائزہ لینا شروع کیا ہے اور ہمارا یقین ہے کہ ہم اگلے مالی سال تک معمولی شرائط میں فروخت اورا تنظامی اوور ہیڈ کی لاگت میں نمایاں کمی لائیں گے۔ در حقیقت ، اس سال ، کمپنی نے براہ راست جارحانہ انداز میں خوردہ بازاروں میں داخل ہونا شروع کیا ہے اور چھوٹے پیانے پر مارکیٹنگ اور ڈسٹری بیوشن آپریشن تغمیر کیا ہے۔ ہم اگلے سالوں میں اس انٹر پرائز کومز بدتر قی دینے کے منتظر ہیں۔

# اظهارتشكر

آپ کی کمپنی کے ڈائر کیٹرزمختلف سرکاری محکموں اور اس کے کارکنوں ، بینکوں ، دیگر مالیاتی اداروں ، اور انشورنس کمپنیوں کی مسلسل حمایت اور تعاون کے لئے شکریہ اداکرتے ہیں۔ ڈائر کیٹرز ہمارے قابل قدرگا ہموں اور سپلائرز کی طرف سے فراہم کی گئی حمایت کے شکر گزار اور تعریف کا بھی اظہار کرتے ہیں۔ ہم اپنے حصص داروں کا بھی شکریہ اداکرتے ہیں ، جنہوں نے کمپنی میں اپنے اعتماد اور یقین کو برقرار رکھا اور کمپنی میں ان کی سرمایہ کاری کے زیادہ سے زیادہ استعال کو یقینی بنانے کے لئے ہماری بہترین کوشٹوں پر یقین رکھا ہے۔ بالآخر، ڈائر کیٹرز کمپنی کی نمواور کامیا بی کے لئے ملاز مین کے تمام گروہوں کی جان نثاری ، وفاداری ، اور سخت محنت پران کی تعریف کرتے ہیں۔

منجانب بورد آف د ائر يكثرز

میاں احم<sup>ع</sup>لی طارق چیئر مین میاں مصطفے علی طارق چیف ایکز یکٹوآفیسر

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#### TO THE MEMBERS OF HUSEIN SUGAR MILLS LIMITED REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL STATEMENTS

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Messrs. Husein Sugar Mills Limited ("the Company") as at March 31, 2020, and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows, and notes to the financial statements for the six month period then ended (here-in-after referred to as the "condensed interim financial statements"). Management is responsible for the preparation and presentation of this condensed interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of condensed interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements are not prepared, in all material respects, in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting.

#### Other matter

The figures of the condensed interim statement of profit or loss and condensed interim statement of comprehensive income for the quarter ended March 31, 2020 have not been reviewed and we do not express a conclusion on them.

The engagement partner on the review resulting in this independent auditors' report is Shabir Ahmad, FCA.

Lahore: May 29, 2020

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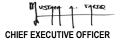
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Other Offices at: Karachi - Faisalabad - Islamabad Web site:

### HUSEIN SUGAR MILLS LIMITED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2020 (UN-AUDITED)

|  | Note |                            | Audited<br>30-September-2019 |   | N-4- | Un-Audited<br>31-March-2020 | Audited<br>30-September-2019 |
|--|------|----------------------------|------------------------------|---|------|-----------------------------|------------------------------|
| EQUITY AND LIABILITIES   | Note | Rupe                       | es                           | ASSETS  | Note | Rupe                        | ees                          |
| SHARE CAPITAL AND RESERVES   |      |                            |                              | NON-CURRENT ASSETS                                |      |                             |                              |
|  |      |                            |                              |   | 10   | 2 502 402 044               | 2 240 054 470                |
| Issued, subscribed and paid-up ordinary share capital 38.52 million (30 September 2019: 36 million) ordinary | 6    | 385,200,000                | 360,000,000                  | Property, plant and equipment  Long term deposits | 10   | 3,502,102,844<br>22,045,048 | 3,318,051,479<br>22,073,148  |
| shares of Rupees 10 each   | 0    | 303,200,000                | 300,000,000                  | Long term deposits                                | -    | 3,524,147,892               | 3,340,124,627                |
|  |      |                            |                              |   |      | , , , , ,                   | -,, ,-                       |
| Capital reserves   |      |                            |                              |   |      |                             |                              |
| Reserve arising as a consequences of scheme of arrangement   |      | 70,694,859                 | 70,694,859                   |   |      |                             |                              |
| Share premium account  |      | 115,893,550                | 141,093,550                  |   |      |                             |                              |
| Surplus on revaluation of property, plant and equipment  |      | 1,680,993,587              | 1,726,506,614                |   |      |                             |                              |
|  |      | 1,867,581,996              | 1,938,295,023                |   |      |                             |                              |
| Revenue reserves   |      |                            |                              |   |      |                             |                              |
| Accumulated (loss) / profit  |      | (88,290,554)               | 102,944,970                  |   |      |                             |                              |
| Directors' loans - related parties   |      | 432,480,983                | 446,380,983                  |   |      |                             |                              |
|  |      | 2,596,972,425              | 2,847,620,976                |   |      |                             |                              |
| NON-CURRENT LIABILITIES  |      |                            |                              |   |      |                             |                              |
| Long term finance  | 7    | 666,197,917                | 277,662,559                  |   |      |                             |                              |
| Long term lease liability  |      | 5,800,267                  | · · · -                      |   |      |                             |                              |
| Deferred tax liability - net   |      | 123,995,367                | 120,333,836                  |   |      |                             |                              |
|  |      | 795,993,551                | 397,996,395                  |   |      |                             |                              |
| CURRENT LIABILITIES  |      |                            |                              | CURRENT ASSETS                                    |      |                             |                              |
| Trade and other payables   |      | 904,301,991                | 386,445,064                  | Inventory   |      | 2,730,738,010               | 335,903,774                  |
| Contract liabilities   |      | 124,537,550                | 489,959,343                  | Trade and other receivables                       |      | 944,176,979                 | 659,067,826                  |
| Short term borrowings  | 8    | 3,021,010,647              | 411,382,178                  | Advances, deposits and prepayments                |      | 308,415,641                 | 150,017,601                  |
| Accrued mark-up on secured borrowings  | _    | 111,791,247                | 31,474,678                   | Shorterm investments                              |      | 5,070,870                   | 22,606,830                   |
| Current portion of long term finance   | 7    | 107,946,586                | 74,910,714                   | Tax refund due from Government - income tax       |      | 67,814,397                  | 62,347,548                   |
| Current maturity of long term lease liability  |      | 3,889,678                  | 4 000 000                    | Cash and bank balances                            |      | 87,287,975                  | 70,929,231                   |
| Unclaimed dividend   |      | 1,208,089<br>4,274,685,788 | 1,208,089<br>1,395,380,066   |   |      | 4,143,503,872               | 1,300,872,810                |
|  |      | 7,217,000,100              | 1,000,000,000                |   |      |                             |                              |
|  |      |                            |                              |   |      |                             |                              |
| CONTINGENCIES AND COMMITMENTS  | 9    |                            |                              |   |      |                             |                              |
| TOTAL EQUITY AND LIABILITIES   |      | 7,667,651,764              | 4,640,997,437                | TOTAL ASSETS                                      | _    | 7,667,651,764               | 4,640,997,437                |
|  |      |                            |                              |   | =    |                             |                              |

The annexed notes from 1 to 19 form an integral part of these financial statements.



Children Chief Financial Officer

DIRECTOR

# HUSEIN SUGAR MILLS LIMITED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE HALF YEAR ENDED 31 MARCH 2020

|   |             | Half year end | ed March 31,    | Quarter ended March 31, |                 |  |
|---|-------------|---------------|-----------------|-------------------------|-----------------|--|
|   | <u>Note</u> | 2020          | 2019            | 2020                    | 2019            |  |
|   |             |               |                 |                         |                 |  |
| REVENUE FROM CONTRACT WITH CUSTOMERS - NET                        | 11          | 797,679,591   | 1,815,026,967   | 414,221,056             | 1,126,582,612   |  |
| COST OF REVENUE   | 12          | (796,799,265) | (1,659,184,959) | (594,406,645)           | (1,205,867,195) |  |
| GROSS PROFIT / (LOSS)   |             | 880,326       | 155,842,008     | (180,185,589)           | (79,284,583)    |  |
| OPERATING EXPENSES  |             |               |                 |                         |                 |  |
| Administrative and general expenses                               |             | (99,772,961)  | (66,541,975)    | (61,000,992)            | (28,026,174)    |  |
| Selling and distribution cost                                     |             | (13,106,280)  | (11,079,773)    | (10,919,198)            | (8,636,523)     |  |
| Other operating expenses  |             | (9,142)       | (405,088)       | 5,959,025               | 5,563,079       |  |
|   |             | (112,888,383) | (78,026,836)    | (65,961,165)            | (31,099,618)    |  |
| (LOSS) / PROFIT FROM OPERATIONS                                   |             | (112,008,057) | 77,815,172      | (246,146,754)           | (110,384,201)   |  |
| OTHER INCOME  |             | 76,215,810    | 45,813,475      | 75,461,922              | 45,059,587      |  |
| FINANCE COST  |             | (173,535,981) | (117,669,622)   | (145,237,690)           | (89,371,331)    |  |
| (LOSS) / PROFIT BEFORE TAXATION                                   |             | (209,328,228) | 5,959,025       | (315,922,522)           | (154,695,945)   |  |
| TAXATION  |             | 3,651,299     | (1,120,385)     | 9,354,738               | 7,485,169       |  |
| (LOSS) / PROFIT AFTER TAXATION                                    |             | (205,676,929) | 4,838,640       | (306,567,784)           | (147,210,776)   |  |
|   |             |               |                 |                         |                 |  |
| (LOSS) / EARNINGS PER SHARE OF RUPEES 10 EACH - BASIC AND DILUTED | 13          | (5.34)        | 0.13            | (7.96)                  | (3.82)          |  |
|   |             |               |                 |                         |                 |  |

The annexed notes from 1 to 19 form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER

LAHORE

Chief Financial Officer

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Al Miting

DIRECTOR

# HUSEIN SUGAR MILLS LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE HALF YEAR ENDED 31 MARCH 2020

|   | Half year ended | March 31, | Quarter ende  | ed March 31,  |
|---|-----------------|-----------|---------------|---------------|
|   | 2020            | 2019      | 2020          | 2019          |
|   | (205,676,929)   | 4,838,640 | (306,567,784) | (147,210,776) |
|   | -               | -         | -             | -             |
| _ | (205,676,929)   | 4,838,640 | (306,567,784) | (147,210,776) |

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**CHIEF FINANCIAL OFFICER** 

TOTAL COMPREHENSIVE (LOSS) / INCOME FOR THE PERIOD

(LOSS) / PROFIT AFTER TAXATION

OTHER COMPREHENSIVE INCOME

LAHORE:

The annexed notes from 1 to 19 form an integral part of these financial statements.

**CHIEF EXECUTIVE OFFICER** 

DIRECTOR

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#### **HUSEIN SUGAR MILLS LIMITED**

#### CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

#### FOR THE HALF YEAR ENDED 31 MARCH 2020

|   |               | RESERVES   |  |                       |  |               |             |                             |               |                |                     |                |
|---|---------------|--|--|-----------------------|--|---------------|-------------|-----------------------------|---------------|----------------|---------------------|----------------|
|   |               |  |  | Capital               |  |               |             | Revenue                     |               |                |                     |                |
|   | SHARE CAPITAL | Reserve arising as a consequences of scheme of arrangement | Reserve arising as a consequences of scheme of arrangement | Share premium account | Surplus on<br>revaluation of<br>property, plant and<br>equipment | Sub total     | General     | Accumulated (loss) / profit | Sub total     | TOTAL RESERVES | DIRECTORS'<br>LOANS | TOTAL EQUITY   |
|   |               |  |  |                       |  | Rupees        |             |                             |               |                |                     |                |
| Balance as at 01 October 2018 (Audited)   | 250,000,000   | 9,671,000  | 70,694,859   | 141,093,550           | 1,777,492,862  | 1,998,952,271 | 169,450,000 | (415,938,796)               | (246,488,796) | 1,752,463,475  | 530,351,753         | 2,532,815,228  |
| Total comprehensive income for the half year ended 31 March 2019  |               |  |  |                       |  |               |             |                             |               |                |                     |                |
| Profit after taxation Other comprehensive income  | -             |  | -  |                       |  | -             | -           | 4,838,640<br>-              | 4,838,640     | 4,838,640      | -                   | 4,838,640<br>- |
|   | -             | -  | -  | -                     | -  | -             | -           | 4,838,640                   | 4,838,640     | 4,838,640      | -                   | 4,838,640      |
| Incremental depreciation associated with surplus on revaluation<br>of property, plant and equipment (net of deferred tax) | -             | -  | -  | -                     | (36,778,438)   | (36,778,438)  | -           | 36,778,438                  | 36,778,438    | -              | -                   | -              |
| Right share subscription money  | -             | -  | -  | -                     |  | -             | -           | -                           | -             | -              | -                   | -              |
| Adjustment due to repayment   | -             | -  | -  | -                     | -  | -             | -           | -                           | -             | -              | (67,384,920)        | (67,384,920)   |
| Balance as at 31 March 2019 (Un-audited)  | 250,000,000   | 9,671,000  | 70,694,859   | 141,093,550           | 1,740,714,424  | 1,962,173,833 | 169,450,000 | (374,321,718)               | (204,871,718) | 1,757,302,115  | 462,966,833         | 2,470,268,948  |
| Balance as at 01 October 2019 (Audited)   | 360,000,000   | -  | 70,694,859   | 141,093,550           | 1,726,506,614  | 1,938,295,023 | -           | 102,944,970                 | 102,944,970   | 2,041,239,993  | 446,380,983         | 2,847,620,976  |
| Total comprehensive income for the half year ended 31 March 2020  |               |  |  |                       |  |               |             |                             |               |                |                     |                |
| Profit after taxation Other comprehensive income  | -             | -  | -  | -                     | -  | -             | -           | (205,676,929)               | (205,676,929) | (205,676,929)  | -                   | (205,676,929)  |
|   | -             | -  | -  | -                     | -  | -             | -           | (205,676,929)               | (205,676,929) | (205,676,929)  | -                   | (205,676,929)  |
| Bonus share issued during the period  | 25,200,000    | -  | -  | (25,200,000)          | -  | (25,200,000)  |             | -                           |               | (25,200,000)   | -                   | -              |
| Dividend paid during the period at the rate of Rs. 0.30 per share of Rs. 10 each for the year ended September 30, 2019    |               |  |  |                       |  |               |             | (10,800,000)                | (10,800,000)  | (10,800,000)   | _                   | (10,800,000)   |
| ,   | -             | -  | -  | -                     |  | -             | •           | , , , ,                     | , , , ,       | (10,000,000)   | -                   | (10,000,000)   |
| Incremental depreciation associated with surplus on revaluation<br>of property, plant and equipment (net of deferred tax) | -             | -  | -  | -                     | (25,241,405)   | (25,241,405)  | -           | 25,241,405                  | 25,241,405    | -              | -                   | -              |
| Effect of change in tax rate on deferred tax related to revaluation surplus of<br>property, plant and equipment           | -             | -  | -  | -                     | (20,271,622)   | (20,271,622)  | -           | -                           | -             | (20,271,622)   | -                   | (20,271,622)   |
| Adjustment due to repayment   | -             | -  | -  | -                     | -  | -             | -           | -                           | -             | -              | (13,900,000)        | (13,900,000)   |
| Balance as at 30 March 2020 (Un-audited)  | 385,200,000   |  | 70,694,859   | 115,893,550           | 1,680,993,587  | 1,867,581,996 | -           | (88,290,554)                | (88,290,554)  | 1,779,291,442  | 432,480,983         | 2,596,972,425  |

The annexed notes from 1 to 19 form an integral part of these financial statements.

LAHORE

CHIEF EXECUTIVE OFFICER

Chief FINANCIAL OFFICER

DIRECTOR

17

# HUSEIN SUGAR MILLS LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE HALF YEAR ENDED 31 MARCH 2020

|  | Half Year  | Ended   |
|--|--|---|
|  | March 31, 2020<br>Rupees                               | March 31, 2019<br>Rupees                            |
| CASH FLOW FROM OPERATING ACTIVITIES  |  |   |
| (Loss) / profit before taxation Adjustments for non-cash and other items:  | (209,328,228)  | 5,959,025   |
| Depreciation   | 60,637,401   | 60,666,566  |
| Finance cost   | 173,535,981  | 117,669,622   |
| Profit on bank deposits  | (249,073)  | (38,078)  |
| Fair value gain on short term investments  | (968,787)  | -   |
| Advances against sale of sugar forfeited   | (3,078,000)  | -   |
| Gain on disposal of operating fixed assets   |  | (599,444)   |
| OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES  | 20,549,294   | 183,657,691   |
| Inventory  | (2,394,834,236)  | (942,070,979)                                       |
| Trade and other receivables  | (285,109,153)  | 514,811,724   |
| Advances, deposits and prepayments Contract liabilities  | (158,398,040)<br>(362,343,793)                         | (11,441,219)  |
| Trade and other payables   | 515,409,035  | (27,596,382)  |
|  | (2,685,276,187)  | (466,296,856)                                       |
| CASH OUTFLOWS FROM OPERATIONS  | (2,664,726,893)  | (282,639,165)                                       |
| Net increase in long term deposits   | 28,100   | (9,280,575)   |
| Finance cost paid  | (93,219,412)   | (119,233,105)                                       |
| Income tax paid  | (18,425,641)   | (35,323,179)  |
| NET CASH OUTFLOWS FROM OPERATING ACTIVITIES  CASH FLOW FROM INVESTING ACTIVITIES   | (2,776,343,846)  | (446,476,024)                                       |
| Purchase of operating fixed assets Proceeds from disposal of operating fixed assets Short term investments - net Dividend received Profit on bank deposits received  | (233,414,748)<br>-<br>18,504,747<br>708,150<br>249,073 | (164,276,426)<br>1,302,090<br>-<br>-<br>-<br>38,078 |
| NET CASH OUTFLOWS FROM INVESTING ACTIVITIES  | (213,952,778)  | (162,936,258)                                       |
| CASH FLOW FROM FINANCING ACTIVITIES  | , , ,  |   |
| Dividend paid  | (10,800,000)   | -   |
| Long term finance - net  | 421,571,230  | 199,806,495   |
| Repayment of director's loans - unsecured and interest free Lease liability  | (13,900,000)<br>(1,584,073)                            | (67,384,920)  |
| Right share subscription money received  | (1,004,010)  | 71,534,030  |
| Repayment of loan obtained from related party  | (300,000)  | (1,619,760)   |
| Short term borrowings obtained - net   | 2,609,928,469  | 457,323,984   |
| NET CASH INFLOWS FROM FINANCING ACTIVITIES   | 3,004,915,626  | 659,659,829   |
| NET INCREASE IN CASH AND CASH EQUIVALENTS  | 14,619,002   | 50,247,547  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD   | 70,929,231   | 18,044,992  |
| CASH AND CASH EQUIVALENTS AT END OF THE PERIOD   | 85,548,233   | 68,292,539  |
| The reconciliation in cash and cash equivalents is as follows:   |  |   |
| Cash and cash equivalents  | 07.007.07-   | 400 407 477   |
| Cash and bank balances Temporary books' overdraft balances   | 87,287,975<br>(1,739,742)                              | 102,197,175<br>(33,904,636)                         |
| Cash and cash equivalents at the end of the period   | (1,739,742)<br>85,548,233                              | 68,292,539  |
| The state of the s |  | ,,  |

The annexed notes from 1 to 19 form an integral part of these financial statements.



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CHIEF FINANCIAL OFFICER

DIRECTOR

18

# HUSEIN SUGAR MILLS LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE HALF YEAR ENDED 31 MARCH 2020

#### 1 THE COMPANY AND ITS OPERATIONS

Husein Sugar Mills Limited ("the Company") is a public limited company incorporated in Pakistan under the repealed Companies Act, 1913 (now the Companies Act, 2017). The shares of the Company are listed on Pakistan Stock Exchange Limited. The Company is principally engaged in the business of production and sale of sugar and by products. Its registered office is situated at 180 Abu Bakar Block, New Garden Town, Canal Road, Lahore whereas its mill / plant is situated at Lahore Road, Jaranwala, district Faisalabad.

#### 2 STATEMENT OF COMPLAINCE

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of International Accounting Standards (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; Islamic Financial Standards (IFAS) issued by the Institute of Chartered Accountancy of Pakistan as referred under the Companies Act, 2017; and provisions of and directives issued under the Companies Act, 2017 Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34 or IFAS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements are unaudited. However, the cumulative figures for the half year ended March 31, 2020 presented in these condensed interim financial statements have been subjected to limited scope review by the auditors of the Company, as required under section 237 of the Companies Act, 2017.

These condensed interim financial statements do not include all the information and disclosures required in the annual audited financial statements, and should be read in conjunction with the Company's annual audited financial statements for the year ended September 30, 2019. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements.

#### 3 BASIS OF MEASUREMENT

#### 3.1 Accounting convention

These financial statements have been prepared under the historical cost convention, except for freehold land, buildings on freehold land and plant and machinery which are carried at revalued amount.

#### 3.2 Functional and presentation currency

The financial statements are presented in Pakistani Rupee (Rs.) which is the Company's functional and presentation currency.

#### 3.3 Critical accounting estimates, judgments and assumptions

The preparation of these condensed interim financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During the preparation of these condensed interim financial statements, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty are the same as those that were applied to audited annual financial statements of the Company for the year ended

#### 4 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are same as those applied in the preparation of the annual audited financial statements for the year ended 30 September 2019, except for those as resulted on adoption of IFRS 16, Leases.

#### 4.1 Change in accounting standards, interpretations and amendments to published approved accounting and reporting standards

(a) New standards, interpretations and amendments to published approved accounting and reporting standards which are effective during the half year ended March 31, 2020 and are relevant:

#### Change in significant accounting policies

The Company has adopted IFRS 16 'Leases' from 01 October 2019 which is effective from the annual periods beginning on or after 01 October 2019. There are other new standards which are effective from 01 October 2019 but they do not have a material effect on the Company's condensed interim financial statements. The detail of new significant accounting policy adopted and the nature and effect of the changes from previous accounting policy are set out below:

#### Adoption of IFRS 16 'Leases' - IFRS 16

Previously, the Company classified property leases as operating leases under IAS 17. From October 01, 2019, the Company has applied IFRS 16 for recognition of the

property leases, having non-cancelable period of more than one year, using the modified retrospective approach.

New accounting policies of the Company upon adoption of IFRS 16 are:

#### Right-of-use (RoU) assets

At the commencement date of the lease, the RoU assets is initially measured at the present value of lease liability adjusted for lease prepayments. Subsequently, RoU

assets are measured at cost, less accumulated depreciation and any impairment loss. RoU assets are depreciated on a straight-line basis over the lease term.

At the commencement date of the lease, the Company recognizes lease liability measured at the present value of the consideration (lease payments) to be made over the lease term. The lease payments are discounted using the incremental rate of borrowing. After the commencement date, the carrying amount of lease liability is increased to reflect the accretion of interest and reduced for the lease payments made.

The effect of adoption of IFRS 16 as at October 01,2019 is as follows.

|   | October 01, 2013 |
|---|------------------|
| Assets  | Rupees           |
| RoU assets  | 11,274,018       |
| Add: Lease prepayments  | 1,200,000        |
|   | 12,474,018       |
| Liability   |                  |
| Liabilities against RoU assets  | 11,274,018       |
| The carrying amounts of the Company's right-of-use assets, lease liabilities and the movements during the period is as below: |                  |

|                                     | March       | 31, 2020        |
|-------------------------------------|-------------|-----------------|
|                                     | RoU asset   | Lease liability |
|                                     | Ruj         | pees            |
| As at October 01, 2019              | 12,474,018  | 11,274,018      |
| Depreciation                        | (2,201,297) | -               |
| Interest expense on lease liability |             | 815,927         |
| Payments                            |             | (2,400,000)     |
| As at March 31, 2020                | 10,272,721  | 9,689,945       |
|                                     |             |                 |

The amendments that were mandatory for the half year ended March, 2020 are considered not to be relevant for the Company's financial reporting process and hence have not been disclosed here.

#### (b) Standards and amendments to approved accounting and reporting standards that are not yet effective

There are new standards and certain amendments and interpretation to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after October 1, 2020. However, these standard, amendments and interpretation will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these condensed interim financial statements.

#### 5 SEASONALITY OF OPERATIONS

Due to the seasonal availability of sugarcane, operating results are expected to fluctuate in the second half of the year. The crushing season starts from November and last till April each year. During the period, the Company has obtained and availed financing facilities from different banks for BMR and to meet working capital requirements (refer note 7

|   |   | March 31, 2020 | September 30,  |
|---|---|----------------|----------------|
| 6 | SHARE CAPITAL Note  | Rupees         | 2019<br>Rupees |
|   | 6.1. Authorized capital  Ordinary share capital  53 million (30 September 2019: 53 million) ordinary shares of Rupees 10 each | 530,000,000    | 530,000,000    |
|   | Preference share capital 15 million (30 September 2019: 15) preference shares of Rupees 10 each                               | 150,000,000    | 150,000,000    |
|   |   | 680,000,000    | 680,000,000    |

October 01 2019

| (    | 6.2.    | Issued, subscribed and paid-up ordinary share capital |                           |  |     | March 31, 2020<br>Rupees | September 30, 2019<br>Rupees |
|------|---------|---|---------------------------|--|-----|--------------------------|------------------------------|
|      |         | March 31, 2020<br><u>Number of sl</u>                 | September 30, 2019        |  |     |                          |                              |
|      |         | 26,189,150  | 26,189,150                | Ordinary shares of Rs. 10 each, fully paid in cash                           |     | 261,891,500              | 261,891,500                  |
|      |         | 1,129,000   | 1,129,000                 | Ordinary shares of Rs. 10 each, fully paid for consideration other than cash |     | 11,290,000               | 11,290,000                   |
|      |         | 11,201,850  | 8,681,850                 | Ordinary shares of Rs. 10 each, issued as fully paid bonus shares            | 6.3 | 112,018,500              | 86,818,500                   |
|      |         | 38,520,000  | 36,000,000                |  |     | 385,200,000              | 360,000,000                  |
| (    | 6.3     | The movement in ordinary                              | share capital issued a    | as fully paid bonus shares is as under:                                      |     |                          |                              |
|      |         | March 31, 2020  | <u>September 30, 2019</u> |  |     |                          |                              |
|      |         | Number of sh  | nares_                    |  |     |                          |                              |
|      |         | 8,681,850   | 8,681,850                 | Opening balance  |     | 86,818,500               | 86,818,500                   |
|      |         | 2,520,000   | -                         | Bonus shares issued during the period against share premium account          |     | 25,200,000               | -                            |
|      |         | 11,201,850  | 8,681,850                 | Closing balance  |     | 112,018,500              | 86,818,500                   |
| 7. I | LONG    | G TERM FINANCE  |                           |  |     |                          |                              |
|      |         | rom banking companies - sec                           | cured                     |  |     |                          |                              |
| ı    |         | nal Bank of Pakistan<br>emand finance                 |                           |  | 7.1 | 166,473,162              | 177,584,273                  |
|      |         | emand finance   |                           |  | 7.1 | 200.000.000              | 177,304,273                  |
|      |         | emand finance   |                           |  | 7.3 | 18,616,248               | -                            |
| F    | First ( | Credit & Investment Bank Limit                        | ed                        |  | 7.4 | 100,000,000              | 100,000,000                  |
|      |         | Modaraba  |                           |  | 7.5 | 66,055,093               | 74,989,000                   |
| E    | Bank    | Islami Pakistan Limited                               |                           |  | 7.6 | 223,000,000              |                              |
|      |         |   |                           |  |     | 774,144,503              | 352,573,273                  |
| l    | _ess:   | current portion shown under c                         | urrent liabilities        |  |     | (107,946,586)            | (74,910,714)                 |
|      |         |   |                           |  |     | 666,197,917              | 277,662,559                  |

- 7.1 This demand finance facility has been obtained from National Bank of Pakistan, out of the total sanctioned limit of Rs. 200 million (2019: Rs.200 million), to finance for BMR (for installation of equipment to improving efficiency of mill). It carries mark-up at the rate of 3 months KIBOR + 2.5% (2019: 3 months KIBOR + 2.5%) per annum, payable quarterly. It is secured by way of first pari passu mortgage charge of Rs. 267 million over fixed assets (including land, building & machinery) of the company with 25% margin registered with SECP and personal guarantees along with Personal Net Worth Statement (PNWS) of the two directors of the Company. The tenor of the facility is five years from the date of first disbursement.
- 7.2 This demand finance facility has been obtained from National Bank of Pakistan, out of the total sanctioned limit of Rs. 200 million (2019: nil), to finance CAPEX / BMR requirement of the company (installation of equipment / plant / machinery i.e. falling film evaporators to improve efficiency of mill). It carries mark-up at the rate of 3 months KIBOR + 3% (2019: nil) per annum, payable quarterly. It is secured by way of first pari passu / JPP charge of Rs. 267 million (2019: nil) over fixed assets (land, building, plant & machinery) of the company (initially a ranking charge for Rs. 267 million over fixed assets (land, building and plant & machinery) of the company registered with SECP which shall be converted into first pari pasu / JPP within 90 days of first disbursement of demand finance), total value of fixed assets assessed at Rs. 2,109.061 million (FSV Rs. 1,581.796 million) vide evaluation report dated 22.06.2017 conducted by Harvester Services (Pvt) Limited & measuring 616 Kanal 14 marla / 77 Acres 14 marla located at Chak No. 128 G.B., Lahore Road, Tehsil Jaranwala, District Faisalabad and personal guarantees along with Personal Net Worth Statement (PNWS) of the two directors of the Company.
- 7.3 This demand facility has been obtained from National Bank of Pakistan, out of the total sanctioned limit of Rs. 278.640 million (2019: nil), for import of equipment / plant / machinery i.e. planetary gears. It carries nil / as per regulatory margin, commission at 0.10% per quarter. It is secured by way of lien over import documents of the title of goods, first pari passu / JPP charge of Rs. 372 million (2019: nil) over fixed assets (land, building, plant & machinery) of the company (initially a ranking charge for Rs. 372 million over fixed assets (land, building and plant & machinery) of the company registered with SECP which shall be converted into first pari pasu / JPP within 90 days of first LC establishment), total value of fixed assets assessed at Rs. 2,109.061 million (FSV Rs. 1,581.796 million) vide evaluation report dated 22.06.2017 conducted by Harvester Services (Pvt) Limited & measuring 616 Kanal 14 marla / 77 Acres 14 marala located at Chak No. 128 G.B., Lahore Road, Tehsil Jaranwala, District Faisalabad and personal guarantees along with Personal Net Worth Statement (PNWS) / wealth tax returns of the two directors of the Company.
- 7.4 This long term finance facility has been obtained from First Credit & Investment Bank Limited, out of the total sanctioned limit of Rs. 100 million (2019: 100), for Balancing, Modernization and Replacement (BMR) and Efficiency Improvement Project (EIP). It carries mark-up at the rate of 3 months KIBOR + 4% (2019: 3 months KIBOR + 4%) per annum, payable quarterly. It is secured by way of first pari passu charge over all present and future fixed assets / non-current assets including land, building and plant & machinery of the company with 25% margin registered with SECP, personal guarantee of Chairman and Chief Executive of the Company along with his Personal Net Worth Statement (PNWS) and subordination of directors' loan amounting to Rs 500 million. The tenor of the facility is five years from the date of disbursement.
- 7.5 This Ijarah facility has been obtained from ORIX Modaraba, out of the total sanctioned limit of Rs. 75 million (2019: 75 million), to import one unit brand new Steam Turbine. It carries mark-up at the rate of 3 months KIBOR + 3.75% (2019: 3 months KIBOR + 3.75%) per annum, payable quarterly. It is secured by way of 10% security deposit of the finance amount, title of the leased asset, exclusively in the name of ORIX Modaraba for the entire lease period and subordination of directors' loan amounting to Rs 500 million in favour of ORIX Modaraba. The tenor of the facility is three years.
- 7.6 This diminishing musharakah facility has been obtained from Bank Islami Pakistan Limited, out of the total sanctioned limit of Rs. 250 million (2019: nil), to meet company's requirements of BMR. It carries mark-up at the rate of 6 months KIBOR + 3.0% floor =13% and cap=25% (2019: nil) per annum, payable quarterly. It is secured by way ranking charge over present and future fixed assets (land, building and plant & machinery) of the company amounting to Rs. 334 million to be upgraded to first pari pasu charge within 120 days from the date of disbursement and personal guarantee of two directors.

| 8. SHORT TERM BORROWINGS   | <u>Note</u> | Rupees        | Rupees      |
|--|-------------|---------------|-------------|
| From financial institutions  | 8.1.        | 3,007,108,652 | 397,180,183 |
| From related parties   | 8.2.        | 13,901,995    | 14,201,995  |
| 8.1. From financial institutions                                   |             | 3,021,010,647 | 411,382,178 |
|  |             |               |             |
| Secured and interest bearing National Bank of Pakistan             |             |               |             |
| Cash finance (hypothecation)                                       | 8.1.1       | 99,995,182    | 99,995,182  |
| Cash finance (pledge)  | 8.1.2       | 499,725,000   | 47,485,000  |
| Cash finance (pledge)OTT   | 8.1.3       | 250,000,000   | -           |
| Habib Bank Limited   | 8.1.4       | 299,215,656   | -           |
| Bank Islami Pakistan Limited  Istisna finance  Meezan Bank Limited | 8.1.5       | 513,821,874   | 249,700,001 |
| Istisna / tijarah  | 8.1.6       | 499,352,496   | -           |
| Meezan Bank Ltd-Istisna / tijarah-OTT                              | 8.1.7       | 199,798,444   | -           |
| Dubai Islamic Bank Pakistan Limited Salam cum wakala               | 8.1.8       | 355,900,000   | -           |
| Askari Bank Limited - Islamic banking Salam OTT (Pledge)           | 8.1.9       | 289,300,000   | -           |
|  |             | 3.007.108.652 | 397.180.183 |

March 31 2020 September 30 2010

- 8.1.1 This cash finance (hypothecation) facility has been obtained from National Bank of Pakistan, out of the total sanctioned limit of Rs. 100 million (2019: Rs. 100 million), to finance working capital needs i.e. raw material procurement & other direct / indirect cost / expense / overheads as well as financing of white refined sugar. It carries mark-up at the rate of 3 months KIBOR + 3% (2019: 3 months KIBOR + 3%) per annum, payable quarterly in shape of arrears. It is secured by way of first pari passu charge of Rs. 134 million (2019: Rs. 134 million) over current assets of the company registered with SECP, first pari passu charge of Rs. 134 million (2019: Rs. 134 million) over fixed assets (land, building, plant and machinery) of the company registered with SECP. The total value of fixed assets assessed at Rs. 2,109.061 million (FSV Rs. 1,581.796 million) vide evaluation report dated 22.06.2017 conducted by Harvester Services (Pvt) Limited & measuring 616 Kanal 14 marla / 77 Acres 14 marla located at Chak No. 128 G.B., Lahore Road, Tehsil Jaranwala, District Faisalabad and personal guarantees along with Personal Net Worth Statement (PNWS) / wealth tax returns of the two directors of the Company.
- 8.1.2 This cash finance facility has been obtained from National Bank of Pakistan, out of the total sanctioned limit of Rs. 500 million (2019: Rs. 500 million) to finance working capital needs (purchase of raw material i.e. sugarcane for manufacturing of refined sugar/stock-in-trade financing/for keeping stock of white refined sugar). It carries markup at the rate of 1 month KIBOR + 2.5% (2019: 1 month KIBOR + 2.5%) per annum, payable quarterly. It is secured by way of exclusive charge of Rs. 667.67 million (inclusive of 25% margin) over pledged assets of the company registered with SECP, pledge of white refined sugar bags (season 2019-2020) in standard size bags of 50 kgs & in shared godowns properly demarcated under common housing arrangement with company's/ other banks' stock inclusive of 25% margin, ranking charge of Rs. 400 million (2019: Rs. 400 million) over fixed assets of the company registered with SECP and personal guarantees along with Personal Net Worth Statement (PNWS) / wealth tax returns of two directors of the Company.
- 8.1.3 This cash finance (Pledge-OTT) facility has been obtained from National Bank of Pakistan, out of the total sanctioned limit of Rs. 250 million (2019: nil) to finance working capital needs (purchase of raw material i.e. sugarcane for manufacturing of refined sugar/stock-in-trade financing/ for keeping stock of white refined sugar. It carries markup at the rate of 1 month KIBOR + 3% (2019: nil) per annum, payable quarterly in shape of arrears. It is secured by way of exclusive charge of Rs. 334 million inclusive of 25% margin over pledge assets of the company registered with SECP, pledge of white refined sugar bags (season 2019-2020) in standard size bags of 50 kgs & in shared godowns properly demarcated under common housing arrangement with the company's/other banks' stock inclusive of 25% margin and personal guarantees along with Personal Net Worth Statement (PNWS) / wealth tax returns of two directors of the Company.
- 8.1.4 This Salam facility was obtained from Habib Bank Limited, out of total sanctioned limit of Rs. 300 million (2019: nil) for manufacturing of sugar during season 2019-2020. It carries profit at the rate of KIBOR + 3% per annum, payable quarterly. It is secured by way of ranking charge over fixed assets including land, building, plant & machinery of the company with 25% risk margin, ranking charge over current assets of the company with 25% risk margin, pledge of white crystalline sugar of season 2019-2020 packed in marketable bag of 50 kgs lying in factory premises under effective control of banks appointed mucaddum with 25% risk margin on stocks which are placed in godowns and 30% risk margin where stocks are placed in open within factory premises, pledge charge registered with SECP before drawdown, subordination of director's loan of Rs. 530 million in favour of the bank and personal guarantees of two directors of the company along with PNWSs.
- 8.1.5 This istisna finance facility has been obtained from Bank Islami Pakistan Limited, out of total sanctioned limit of Rs. 580.14 million (2019: Rs. 250 million) for production of sugar. It carries profit at the rate of respective KIBOR + 3% (2019: respective KIBOR + 3%) per annum, payable quarterly. It is secured by way of first pari passu charge over fixed assets (land, building and plant & machinery) of the Company to the extent of Rs. 334 million (2019: Rs. 334 million), first pari passu charge over present and future current assets of the company to the extent of Rs. 234 million), ranking charge over present and future current assets of the company amounting to Rs. 825 million to be upgraded to first pari pasu / JPP charge within 120 days from the date of sanction advice and personal guarantees of two directors of the Company.
- 8.1.6 This istisna finance / tijarah facility was obtained from Meezan Bank Limited, out of total sanctioned limit of Rs. 500 million (2019:nill) for purchase of raw materials / stores and spares / and to meet the working capital requirements of the company. It carries profit at the rate of respective KIBOR + 3% per annum (2019: nil), payable quarterly. It is secured by way of ranking charge of Rs. 667 million over both current and fixed assets of the company, subordination of directors' loan amounting to Rs. 500 million, pledge of charge on pledge assets registered with SECP of the company (white refined crystalline sugar ) amounting to Rs. 715 million, personal guarantees of two directors of the company along with PNWS

- 8.1.7 This istisna finance facility was obtained from Meezan Bank Limited, out of total sanctioned limit of Rs. 200 million (2019:nill) for purchase of raw materials / stores and spares / and to meet the working capital requirements of the company. It carries profit at the rate of respective KIBOR + 3.50% per annum, payable quarterly. It is secured by way of charge over pledge amounting to Rs. 335 million registered with SECP, corporate guarantee of all credible buyers, pledge of white crystalline refined sugar (season 2019-2020) packed in marketable bags lying in the factory premises under effective control of bank's appointed muccadam as per following margins: 25% in case of where stock is placed in covered godowns and 30% in case where stock is placed in open within the mill premises, excise duty will be excluded while calculating drawing power, for the purpose of drawing power calculation, sugar price shall be obtained from the business recorder or akbari mandi (exclusive of sales tax / excise duty whichever is lower), stocks of sugar pledged with different banks are placed in the same godown with clear marking / segregation of stock for each bank and personal guarantees of two directors of the company along with PNWS.
- 8.1.8 This salam facility was obtained from Dubai Islamic Bank Pakistan Limited (DIBPL), out of total sanctioned limit of Rs. 400 million (2019: nil) to meet the working capital requirements of the company by purchasing sugarcane from farmers / various suppliers in the local market. It carries profit at the rate of relevant KIBOR + 3% per annum, payable quarterly. It is secured by way of pledge of white refined sugar stock with 25% margin, charge of Rs. 534 million over pledged stock of white refined sugar inclusive of 25% margin, ranking charge of Rs. 534 million over all present and future current assets of the company inclusive of 25% margin, ranking charge of Rs. 534 million over all present & future fixed assets (land, building, plant & machinery) of the company, first pari passu charge of Rs. 252.3 million over all present and future fixed assets (land, building, plant & machinery) of the company, directors' loan of Rs. 521.95 million shall remain subordinated to DIBPL's facility and personal guarantees along with PNWS of the two directors of the company.
- 8.1.9 This Salam (Pledge) facility was obtained from Askari Bank Limited, out of total sanctioned limit of Rs. 400 million (2019: nil) for production of white refined sugar from sugarcane. It carries profit at the rate of matching KIBOR + 3% per annum, payable quarterly. It is secured by way of ranking charge over all present and future fixed assets of the company to the extent of Rs. 400 million through constructive MOTD and plant & machinery (through letter of hypothecation) duly registered with SECP, ranking charge over all present and future current assets of the company to the extent of Rs. 534 million out of which Rs. 400 million is already registered with SECP and the remaining charge of Rs. 134 million for enhancement, pledged of white refined sugar of 2019-2020 season with 25% margin (inclusive of applicable sales tax) stored at the company's godown shared with other banks / open pledge in sugar mills / factory, duly stacked and segregated in countable position and insured under the supervision of the banks approved muccadum. Placement of 33.33% (166.650 million approx.) of total pledge of sugar bags in open located within the Mill's premises keeping in view of lesser capacity of godowns during peak season (2019-2020) and personal guarantees of two directors of the company along with PNWSs.
- 8.1.10 The Company has total credit facilities from all the banks as mentioned in notes 8.1.1 to 8.1.9 above, amounting to Rs. 223.031 million (2019: Rs. 452.515 million) that remained unutilized at the terminal date.

|      |                             |       | March 31, 2020 | September 30, |
|------|-----------------------------|-------|----------------|---------------|
|      |                             |       |                | 2019          |
|      |                             |       | Rupees         | Rupees        |
| 8.2. | From related parties        |       |                |               |
|      | Unsecured and interest free |       |                |               |
|      | Ms. Nusrat Shamim           | 8.2.1 | 13,901,995     | 14,201,995    |

8.2.1 This represents loan obtained from the sponsoring director, Ms. Nustrat Shamim, of the Company to bridge / assist its working capital requirements. It is payable on demand.

#### 9. CONTINGENCIES AND COMMITMENTS

There is no change in the status of contingencies as reported in the annual financial statements of the company for the year ended September 30, 2019, except these:

The Additional Commissioner (IR) Zone-III, LTU, Lahore has passed an order under section 122(5A) and created a tax demand of Rs. 2,644,646, by making certain additions to taxable income of the Company for the tax year 2017. The Company has filed appeal before the Commissioner Inland Revenue (Appeals - I), Lahore, against the impugned amended assessment order, pending adjudicating at the reporting date. The Company has also filed a rectification application before the Additional Commissioner (IR) Zone-III, LTU, Lahore, which is pending at the reporting date. After the rectification effect the original tax demand shall be reduced from Rs. 2,644,646 to Rs. 1,162,426. The tax advisors as well as management of the Company expects a favorable outcome of this case, hence no provision has been made to this effect in these

The Deputy Commissioner of (IR) Zone-III, Lahore has passed an order under section 11 of the Sales Tax Act, 1990 ("the Act") and created a tax demand of Rs. 15,031,144 along with penalty and default surcharge under sections 33 and 34 of the Act (to be calculated at the time of deposit) by disallowing the input sales tax on certain items for the alleged violation of sections 6, 7, 8 and 26 of the Act. The Company at present is in the process to file an appeal against this order before the Commissioner Inland Revenue (Appeals - I) Lahore. The tax advisors as well as management of the Company expects a favourable outcome of this case being contrary to the facts of the case, hence no provisions has been made to this effect in these condensed interim financial statements.

|     | 9.2    | Commitments                                      |      | March 31, 2020 | September 30,<br>2019 |
|-----|--------|--|------|----------------|-----------------------|
|     | 9.2.1  | Company is committed to pay the following:       | Note | Rupees         | Rupees                |
|     |        | ljarah rentals                                   |      |                |                       |
|     |        | Due within one year                              |      | 7,662,720      | 7,381,200             |
|     |        | Due after one year but not later than five years |      | 22,903,786     | 21,057,482            |
|     |        | Diminishing Musharikah rentals                   |      |                |                       |
|     |        | Due within one year                              |      | 4,116,408      | 4,138,224             |
|     |        | Due after one year but not later than five years |      | 8,048,306      | 6,164,133             |
|     |        |  |      | 42,731,220     | 38,741,039            |
|     | 9.2.2  | Commitment against CAPEX                         |      | 294,845,939    | 294,845,939           |
| 10. | PROP   | ERTY, PLANT AND EQUIPMENT                        |      |                |                       |
|     | Opera  | ting fixed assets                                | 10.1 | 2,820,483,524  | 2,766,230,718         |
|     | Capita | l work-in-progress                               | 10.2 | 681,619,320    | 551,820,761           |
|     |        |  |      | 3,502,102,844  | 3,318,051,479         |

#### 10.1 Operating fixed assets - tangible

Owned

Freehold land

| i recitota taria                            | 320,030,230   | _          | <del>-</del> | _             | 320,030,230   | -    | _           | _           | -           | _                                       | _           | 320,030,230   |
|---|---------------|------------|--------------|---------------|---------------|------|-------------|-------------|-------------|---|-------------|---------------|
| Buildings on freehold land                  | 443,886,749   | -          | -            | -             | 443,886,749   | 10   | 93,887,729  | 17,499,951  | -           | -                                       | 111,387,680 | 332,499,069   |
| Plant and machinery                         | 1,586,613,783 | -          | 96,168,757   | -             | 1,682,782,540 | 5    | 160,907,629 | 36,484,096  | -           | -                                       | 197,391,724 | 1,485,390,815 |
| Standby equipments                          | 2,625,683     | -          | -            | -             | 2,625,683     | 10   | 1,373,250   | 62,622      | -           | -                                       | 1,435,872   | 1,189,811     |
| Factory equipments                          | 9,021,145     | 425,368    | -            | -             | 9,446,513     | 10   | 6,780,001   | 119,147     | -           | -                                       | 6,899,148   | 2,547,365     |
| Gas and electric installations              | 52,013,873    | 1,493,875  | -            | -             | 53,507,748    | 10   | 16,442,211  | 1,840,116   | -           | -                                       | 18,282,327  | 35,225,421    |
| Railway sidings                             | 492,072       | -          | -            | -             | 492,072       | 5    | 492,072     | -           | -           | -                                       | 492,072     | -             |
| Furniture and fixtures                      | 4,377,667     | 3,168,159  | -            | -             | 7,545,826     | 10   | 3,705,318   | 84,788      | -           | -                                       | 3,790,106   | 3,755,720     |
| Office equipments                           | 7,785,049     | 56,200     | -            | -             | 7,841,249     | 20   | 6,719,831   | 111,995     | -           | -                                       | 6,831,826   | 1,009,424     |
| Computer equipments                         | 6,190,947     | 294,900    | -            | -             | 6,485,847     | 30   | 5,580,337   | 125,329     | -           | -                                       | 5,705,666   | 780,181       |
| Vehicles                                    | 77,354,033    | 808,930    | -            | -             | 78,162,963    | 20   | 57,098,156  | 2,108,060   | -           | -                                       | 59,206,216  | 18,956,747    |
| Right of Use assets (ROU) - office building | -             | 12,474,018 | -            | -             | 12,474,018    |      | -           | 2,201,297   | -           | -                                       | 2,201,297   | 10,272,721    |
| Rupees - March 31, 2020                     | 3,119,217,251 | 18,721,450 | 96,168,757   | -             | 3,234,107,458 |      | 352,986,533 | 60,637,401  |             |   | 413,623,934 | 2,820,483,524 |
|   |               |            |              |               |               |      |             |             |             |   |             |               |
|   |               | COCT       | REVALUED AN  | AOLINT        | :             |      |             | ACCUMULAT   |             | ATION                                   |             | NET BOOK      |
|   | Balance       | Additions  | Transfer     | Deletion      | Balance       |      | Balance     | For the     | Deletion    | Depreciation                            | Balance     | VALUE         |
|   | as at         | Additions  | Transici     | Deletion      | as at         | Rate | as at       | year        | Deletion    | Adjustment                              | as at       | AS AT         |
|   | 1-Oct-18      |            |              |               | 30-Sep-19     | %    | 1-Oct-18    | ,           |             | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 30-Sep-19   | 30-Sep-19     |
| Owned                                       |               |            |              |               |               |      |             |             |             |   |             |               |
| Freehold land                               | 1,014,616,250 | -          | -            | (85,760,000)  | 928,856,250   | -    | -           | -           | -           | -                                       | -           | 928,856,250   |
| Buildings on freehold land                  | 459,152,150   | 30,000     | -            | (15,295,401)  | 443,886,749   | 10   | 55,765,386  | 39,553,100  | -           | (1,430,757)                             | 93,887,729  | 349,999,020   |
| Plant and machinery                         | 1,552,800,820 | 39,900,338 | -            | (6,087,375)   | 1,586,613,783 | 5    | 87,022,094  | 74,996,481  | -           | (1,110,946)                             | 160,907,629 | 1,425,706,154 |
| Stand by equipments                         | 2,625,683     | -          | -            | -             | 2,625,683     | 10   | 1,234,091   | 139,159     | -           | -                                       | 1,373,250   | 1,252,433     |
| Factory equipments                          | 9,021,145     | -          | -            | -             | 9,021,145     | 10   | 6,530,985   | 249,016     | -           | -                                       | 6,780,001   | 2,241,144     |
| Gas and electric installations              | 32,215,186    | 21,912,217 | -            | (2,113,530)   | 52,013,873    | 10   | 14,818,542  | 3,737,198   | -           | (2,113,529)                             | 16,442,211  | 35,571,662    |
| Railway sidings                             | 492,072       | -          | -            | -             | 492,072       | 5    | 492,072     | -           | -           | -                                       | 492,072     | -             |
| Furniture and fixtures                      | 4,606,953     | 31,430     | -            | (260,716)     | 4,377,667     | 10   | 3,872,404   | 93,630      | -           | (260,716)                               | 3,705,318   | 672,349       |
| Office equipments                           | 8,445,599     | -          | -            | (660,550)     | 7,785,049     | 20   | 7,040,995   | 339,385     | -           | (660,550)                               | 6,719,831   | 1,065,219     |
| Computer equipments                         | 6,190,947     | -          | -            | -             | 6,190,947     | 30   | 5,318,647   | 261,690     | -           | -                                       | 5,580,337   | 610,610       |
| Vehicles                                    | 81,359,658    | -          | -            | (4,005,625)   | 77,354,033    | 20   | 55,087,391  | 4,712,616   | (2,701,852) | -                                       | 57,098,156  | 20,255,877    |
| Rupees - September 30, 2019                 | 3,171,526,463 | 61,873,985 | -            | (114,183,197) | 3,119,217,251 |      | 237,182,606 | 124,082,277 | (2,701,852) | (5,576,498)                             | 352,986,533 | 2,766,230,718 |
|   |               |            |              |               |               |      |             |             |             | <u> </u>                                |             |               |

Balance

as at

31-March-2020

928,856,250

COST / REVALUED AMOUNT

Transfer

Deletion

Additions

Balance

as at

1-Oct-19

928,856,250

NET BOOK

**VALUE** 

**AS AT** 

31-March-2020

928,856,250

ACCUMULATED DEPRECIATION

Deletion

For the

year

Balance

as at

1-Oct-19

Rate

%

Depreciation

Adjustment

Balance

as at

31-March-2020

10.1.1 Right-of-use asset
The Company has recognized right-of-use asset in respect of head office under rental agreement.

#### 10.2 Capital work-in-progress

| Civil work and buildings   |     |  |      | Opening<br>Balance  | Ad   | aditions  | Transfer to perating fixed assets / adjustments   | Closing<br>Balance  |
|--|-----|--|------|---|--|---|---|---|
| Civil work and buildings   |     |  |      |   |  | Rupees  | <b>3</b>  |   |
| Plant and machinery  |     | Civil work and buildings   |      | 12.193.584  | 1  |   | -   |   |
| March 31, 2020   296,781,497   443,910,874   188,871,610   551,820,761   |     |  |      |   |  |   | (96, 168, 757)  |   |
| September 30, 2019   296,781,497   443,910,874   188,871,610   551,820,761   |     | Advances for capital expenditure - plant and machinery   |      | 355,125,023   | 24   | 0,804,219   | (342,011,720)   | 253,917,522   |
| Table   Tabl |     | March 31, 2020   |      | 551,820,761   | 56   | 7,979,036   | (438,180,477)   | 681,619,320   |
| Local   794,450,311   1,061,221,784   414,221,056   372,777,429   753,805,183   797,679,591   1,815,026,967   414,221,056   372,777,429   753,805,183   797,679,591   1,815,026,967   414,221,056   1,126,582,612   12.   COST OF REVENUE     Raw material consumed:   Sugarcane purchased   2,697,075,597   2,347,672,270   1,878,237,101   1,730,552,161   Sugarcane development cess   17,873,914   18,426,877   17,873,914   13,288,964   4,766,416   4,913,877   3,067,045   3,543,750   3,271,713,914   13,288,964   4,766,416   4,913,877   3,067,045   3,543,750   3,673,750   3 |     | September 30, 2019   | :    | 296,781,497   | 44   | 3,910,874   | 188,871,610   | 551,820,761   |
| Local   794,450,311   1,061,221,784   414,221,056   372,777,429   3,229,280   753,805,183   - 753,805,183    | 11. | REVENUE FROM CONTRACT WITH CUSTOMERS - NET   |      | HALF YEAR   | ENDI   | ED - (Un-audite   | d) QUARTER END  | ED - (Un-audited)   |
| Local   794,450,311   1,061,221,784   414,221,056   372,777,429   3,229,280   753,805,183   - 753,805,183    |     |  |      | 31 March  | ,  | 31 March  | 31 March  | 31 March  |
| Local Export - sugar   T94,450,311   1,061,221,784   414,221,056   372,777,429   3,229,280   753,805,183     753,805,183   797,679,591   1,815,026,967   414,221,056   1,126,582,612   1     |     |  |      |   |  |   |   | l l   |
| Page    |     |  |      |   |  |   |   |   |
| 12. COST OF REVENUE  |     |  |      |   |  |   |   |   |
| 12. COST OF REVENUE   Raw material consumed:   Sugarcane purchased   2,697,075,597   2,347,672,270   1,878,237,101   1,730,552,161   Sugarcane development cess   17,873,914   18,426,877   17,873,914   13,288,964   4,913,877   3,067,045   3,543,750   2,719,715,927   2,371,013,024   1,899,178,060   1,747,384,875   2,719,715,927   2,371,013,024   1,899,178,060   1,747,384,875   3,683,805   3,917,959   5,971,195   5,380,893   4,563,805   5,971,195  |     | Export - Sugar   |      |   | _  |   |   |   |
| Opening stock<br>Closing stock         7,157,809<br>(14,932,374)         7,428,720<br>(6,833,823)         27,315,545<br>(14,932,374)         55,355,295<br>(6,833,823)           Cost of goods manufactured         (7,774,565)         594,897<br>2,647,303,078         12,383,171<br>2,069,739,103         48,521,472<br>1,957,046,760           Finished goods           Opening stock<br>Closing stock         173,048,481<br>(2,379,518,172)         881,313,888<br>(1,869,432,007)         904,185,714<br>(2,379,518,172)         1,118,252,442<br>(1,869,432,007)         (1,869,432,007)<br>(2,379,518,172)         (1,869,432,007)<br>(1,869,432,007)         (1,475,332,458)         (751,179,565)   | 12. | Raw material consumed: Sugarcane purchased Sugarcane development cess Market committee fee  Salaries, wages and other benefits Workers' welfare expense Stores, spare parts and loose tools consumed Chemicals consumed Packing material consumed Fuel and power Repair and maintenance Vehicle running expenses Insurance Other factory overheads | 10.1 | 17,873,3<br>4,766,-<br>2,719,715,5<br>94,444,,<br>8,019,4<br>8,964,4<br>24,366,-<br>27,470,4<br>13,179,-<br>46,252,-<br>8,804,-<br>4,336,-<br>3,170,4<br>52,318,4 | 914<br>416<br>927<br>367<br>569<br>653<br>445<br>622<br>713<br>321<br>135<br>776<br>543<br>450 | 18,426,87<br>4,913,87<br>2,371,013,02<br>105,337,80<br>5,971,19<br>8,139,33<br>23,781,48<br>26,049,57<br>7,902,09<br>33,325,07<br>6,422,71<br>2,819,11<br>1,636,35<br>54,310,41 | 7 17,873,914<br>7 3,067,045<br>4 1,899,178,060<br>0 54,459,667<br>5 5,380,893<br>4 4,657,388<br>3 16,072,562<br>3 18,373,967<br>7,211,157<br>2 14,248,371<br>2 8,804,135<br>8 2,274,641<br>5 1,953,750<br>2 4,741,341 | 13,288,964<br>3,543,750<br>1,747,384,875<br>75,457,506<br>4,583,805<br>5,164,120<br>17,552,820<br>20,433,604<br>3,582,959<br>-<br>6,238,265<br>1,409,559<br>1,405,472<br>25,312,303 |
| Closing stock         (14,932,374)         (6,833,823)         (14,932,374)         (6,833,823)         (14,932,374)         (6,833,823)         (14,932,374)         (6,833,823)         (14,932,374)         (6,833,823)         (14,932,374)         (12,383,171)         48,521,472         48,521,472         (2,647,303,078)         2,069,739,103         1,957,046,760         (2,379,518,172)         (2,379,518,172)         (2,379,518,172)         (1,869,432,007)         (2,379,518,172)         (1,869,432,007)         (2,379,518,172)         (1,869,432,007)         (2,379,518,172)         (1,475,332,458)         (751,179,565)   |     | Work-in-process  |      |   |  |   |   |   |
| Cost of goods manufactured         (7,774,565)         594,897         12,383,171         48,521,472           3,003,268,956         2,647,303,078         2,069,739,103         1,957,046,760           Finished goods           Opening stock         173,048,481         881,313,888         904,185,714         1,118,252,442           Closing stock         (2,379,518,172)         (1,869,432,007)         (2,379,518,172)         (1,869,432,007)           (2,206,469,691)         (988,118,119)         (1,475,332,458)         (751,179,565)  |     |  |      |   |  | 7,428,72  | 27,315,545  |   |
| Cost of goods manufactured       3,003,268,956       2,647,303,078       2,069,739,103       1,957,046,760         Finished goods         Opening stock       173,048,481       881,313,888       904,185,714       1,118,252,442         Closing stock       (2,379,518,172)       (1,869,432,007)       (2,379,518,172)       (1,869,432,007)         (2,206,469,691)       (988,118,119)       (1,475,332,458)       (751,179,565)  |     | Closing stock  |      |   |  |   |   |   |
| Opening stock       173,048,481       881,313,888       904,185,714       1,118,252,442         Closing stock       (2,379,518,172)       (1,869,432,007)       (2,379,518,172)       (1,869,432,007)       (2,379,518,172)       (1,475,332,458)       (751,179,565)  |     | Cost of goods manufactured   |      |   |  |   |   |   |
| Closing stock       (2,379,518,172)       (1,869,432,007)       (2,379,518,172)       (1,869,432,007)       (1,869,432,007)       (1,475,332,458)       (751,179,565)  |     | Finished goods   |      |   |  |   |   |   |
| Closing stock       (2,379,518,172)       (1,869,432,007)       (2,379,518,172)       (1,869,432,007)       (1,869,432,007)       (1,475,332,458)       (751,179,565)  |     | Opening stock  |      | 173 048 4   | 481  | 881.313.88  | 904 185 714   | 1.118 252 442   |
| <b>(2,206,469,691)</b> (988,118,119) (1,475,332,458) (751,179,565)   |     |  |      |   |  |   |   |   |
|  |     | Citoting accord  |      |   | _  |   |   |   |
|  |     |  |      |   |  |   |   |   |

#### 13. (LOSS) / EARNINGS PER SHARE

|   |         | HALF YEAR END    | ED - (Un-audited) | QUARTER ENDED - (Un-audited) |                  |  |
|---|---------|------------------|-------------------|------------------------------|------------------|--|
|   |         | 31 March<br>2020 | 31 March<br>2019  | 31 March<br>2020             | 31 March<br>2019 |  |
| (Loss) / profit attributable to ordinary shareholders | Rupees  | (205,676,929)    | 4,838,640         | (306,567,784)                | (147,210,776)    |  |
| Weighted average number of ordinary shares            |         |                  |                   |                              |                  |  |
| outstanding during the period                         | Numbers | 38,520,000       | 38,520,000        | 38,520,000                   | 38,520,000       |  |
| (Loss) / earnings per share - basic and diluted       | Rupees  | (5.34)           | 0.13              | (7.96)                       | (3.82)           |  |

#### 14. TRANSACTIONS WITH RELATED

Related party transactions during the period:

|   |  |  | Half year ended         |                         |  |
|---|--|--|-------------------------|-------------------------|--|
| <u>Particulars</u>                          | Relationship   | <u>Names</u>                               | Un-audited<br>31-Mar-20 | Un-audited<br>31-Mar-19 |  |
|   |  |  | Rupee                   | es                      |  |
| Company's contributions to fund / trust     | Post retirement benefits                                     | HSML Employees' Provident Fund Trust       | 3,614,656               | 3,725,726               |  |
| Repayment of directors' loans               | - Chairman of the Board /<br>Non - Executive Director        | Mr. Ahmed Ali Tariq                        | 10,400,000              | 67,384,920              |  |
|   | - Director / Chief Executive Officer                         | Mr. Mustafa Ali Tariq                      | 9,300,000               | 1,619,760               |  |
| Remuneration and benefits of key management | Chief Operating Officer                                      | Mr. Wasim Saleem                           | 2,040,000               | 1,730,245               |  |
| Directors' remuneration and benefits        | - Director / Chief Executive Officer<br>- Executive Director | Mr. Mustafa Ali Tariq<br>Mrs. Maryam Habib | 4,130,930<br>1,043,992  | 3,500,000<br>913,710    |  |

#### Closing balances with related parties during the period / year:

| <u>Particulars</u>                                   | Relationship Name                  |                                      | Un-audited Audited 31-Mar-20 September 30, 201 Rupees |             |
|--|------------------------------------|--------------------------------------|---|-------------|
| Company's contributions to fund / trust              | Post retirement benefits           | HSML Employees' Provident Fund Trust | 13,033,611  | 4,967,501   |
| Key management personnel's remuneration and benefits | Chief Operating Officer            | Mr. Wasim Saleem                     | 341,333   | 333,844     |
| Directors' loans                                     | Director / Chief Executive Officer | Mr. Mustafa Ali Tariq                | 284,223,433   | 293,523,433 |
|  | Director / Chairman of the Board   | Mr. Ahmad Ali Tariq                  | 148,257,550   | 152,857,550 |
| Directors' remuneration                              | Director / Chief Executive Officer | Mr. Mustafa Ali Tariq                | 700,000   | 700,000     |
|  | Executive Director                 | Mrs. Maryam Habib                    | 172,032   | 174,032     |

#### 15. RELATIONSHIP WITH THE ISLAMIC AND CONVENTIONAL FINANCIAL INSTITUTIONS

The Company in the normal course of business deals with sole islamic financial institutions as well as the financial institutions who operate both the conventional side and Islamic window. During the year, the Company carried out transactions with both the conventional side as well as Islamic window of financial institutions. The details of segregation between Shariah complaints and conventional assets/liabilities and income/expenditure are given below:

|   | As on March 31, 2020 (unaudited)     |                 |                | As on September 30, 2019 (audited)         |              |             |  |
|---|--------------------------------------|-----------------|----------------|--|--------------|-------------|--|
|   | Islamic Banks   Conventional   Total |                 | Islamic Banks  | Conventional                               | Total        |             |  |
|   |                                      | Banks           |                |  | Banks        |             |  |
| Account balances:                         |                                      | Rupees          |                |  | Rupees       |             |  |
| Accrued mark-up on secured borrowings     | 67,981,746                           | 43,809,501      | 111,791,247    | 24,818,089                                 | 6,656,589    | 31,474,678  |  |
| Long term finance                         | 66,055,093                           | 708,089,410     | 774,144,503    | 74,989,000                                 | 277,584,273  | 352,573,273 |  |
| Short term borrowings                     | 2,157,388,470                        | 849,720,182     | 3,007,108,652  | 249,700,001                                | 147,480,182  | 397,180,183 |  |
| Bank balances                             | 65,650,199                           | 19,749,390      | 85,399,589     | 3,085,984                                  | 67,578,006   | 70,663,990  |  |
| ljarah rentals                            | 294,375                              | -               | 294,375        | 292,381                                    | -            | 292,381     |  |
| Diminishing Musharikah rentals            | 344,852                              | -               | 344,852        | 344,852                                    | -            | 344,852     |  |
|   | Half year ende                       | ed March 31, 20 | 20 (unaudited) | Half year ended March 31, 2019 (unaudited) |              |             |  |
|   | Islamic Banks                        | Conventional    | Total          | Islamic Banks                              | Conventional | Total       |  |
| Rupees                                    |                                      |                 |                |  |              |             |  |
| Class of transactions:                    |                                      |                 |                |  |              |             |  |
| ljarah and diminishing musharikah rentals | 5,857,264                            | -               | 5,857,264      | 4,478,551                                  |              | 4,478,551   |  |
| Finance cost                              | 97,465,874                           | 62,903,473      | 160,369,347    | 69,939,244                                 | 46,796,822   | 116,736,066 |  |
| Income from PLS bank accounts             | 93,114                               | 155,959         | 249,073        | 4,927                                      | 33,151       | 38,078      |  |

#### 16. FINANCIAL RISK MANAGEMENT

#### 16.1 Financial risk factors

The Company's financial risk management objectives and policies are consistent with those disclosed in the preceding audited annual published financial statements of the Company for the year ended 30 September 2019.

#### 16.2 Fair values of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value hierarchy has the following levels:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly (that is, derived from
- Level 3 Inputs for the asset or liability that are not based on observable market data (that is, unadjusted) inputs.

The carrying values of all financial assets and financial liabilities as well as certain property, plant and equipment (level 2) and short term investment (level 1) reflected in these condensed interim financial statements approximate their fair values.

#### 17. DATE OF AUTHORIZATION

These condensed interim financial statements have been approved and authorized by the Board of Directors of the Company for issue on 29 May 2020.

#### 19 GENERAL

- 19.1 Figures of the corresponding period have been re-arranged and regrouped to represent better / true presentation and to facilitate appropriate comparison. However, no major reclassifications were made in the corresponding figures during the period.
- 19.2 The figures have been rounded off to the nearest rupee.

LAHORE:

CHIEF EXECUTIVE OFFICER

CHIEF FINANCIAL OFFICER

Lundolew

DIRECTOR



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