



UN-AUDITED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE THIRD QUARTER

**ENDED JUNE 30, 2012** 



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### COMPANY INFORMATION

Chairperson & Chief Executive

**Executive Director** 

Chairman

Member

Member

**BOARD OF DIRECTORS** 

Mst. Nusrat Shamim Mr. Ahmed Ali Tariq

Mian Shahzad Aslam Mian Aamir Naseem Mst. Ayesha Shahzad Mr. Muhammad Shams Amin

Mr. Irfan Oamar

Mr. M. Mudassar Ahsan

**AUDIT COMMITTEE** 

CHIEF FINANCIAL OFFICER

Mian Shahzad Aslam Mst. Ayesha Shahzad Mr. M. Mudassar Ahsan

Irfan Oamar

COMPANY SECRETARY Syed Arif Hussain

LEGAL ADVISOR Manzoor Hussein Syed

**BANKERS** 

MCB Bank Limited Bank Alfalah Limited Habib Bank Limited National Bank of Pakistan Allied Bank Limited United Bank Limited The Bank of Punjab Meezan Bank Limited Faysal Bank Limited Bank Islami Pakistan Limited

**AUDITORS** 

Riaz Ahmad & Company Chartered Accountants

REGISTRAR

M/s Hameed Majeed Associates (Pvt.) Ltd.
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MILLS

Lahore Road, Jaranwala

REGISTERED / HEAD OFFICE

30-A E/I, Old FCC, Gulberg III, Lahore.

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### DIRECTORS' REPORT

I am pleased to present before you, on behalf of your Company's Board, un-audited condensed financial information for the third quarter ended June 30, 2012.

The Company's operational and financial highlights are as under:

	<u>2011-12</u>	<u>2010-11</u>
<u>OPERATIONAL</u>		
Crushing season commenced on	18.11.2011	29.11.2010
Crushing season ended on	17.03.2012	31.03.2011
Crushing season duration - Days	121	122
Sugarcane crushed - Tons	650,995	575,886
Sugar recovery - Percentage	9.39	8.72
	<u>Rupees</u>	<u>Rupees</u>
<u>FINANCIAL</u>		
Sales	2,567,280,292	3,038,125,916
Gross profit	206,388,467	316,359,777
Net profit before tax	74,039,964	178,990,030
Net profit after tax	33,034,096	110,932,310
Forthermore	1.04	0.17
Earning per share	1.94	9.17

Despite very good operational results, financial statements for the period ended June 30, 2012 are not encouraging. Major reason for this depressed financial performance is low sugar price.

The Company's BMR program is advancing smoothly and it is expected to be completed, as per plan.

Preliminary field survey has reported insignificant change in area under sugar cultivation. Quality of crop may, however, deteriorate due to water shortage.

Finally the Company Management thanks its entire workforce for their dedication and hard work.

(For and on behalf of the Board)

Lahore: July 25, 2012 Shart H. Chairperson

### CONDENSED INTERIM BALANC SHEET

FOUITY AND LIABILITIES	Note	Un-audited 30 June 2012 Rupees	Audited 30 September 2011 Rupees
SHARE CAPITAL AND RESERVES			
Authorized share capital 50,000,000 (30 September 2011: 50,000,000) ordinary shares of Rupees 10 each		500,000,000	500,000,000
Issued, subscribed and paid up share capital 17,000,000 (30 September 2011:17,000,000) ordinary shares of Rupees 10 each Reserves Total equity		170,000,000 109,013,213 279,013,213	170,000,000 76,727,817 246,727,817
Surplus on revaluation of land		492,684,029	492,684,029
LIABILITIES			
NON-CURRENT LIABILITIES			
Long term financing Liabilities against assets subject to finance lease Deferred income on sale and lease back	6 ? 7	124,916,666 14,977,885 26,010 139,920,561	279,341,467 5,816,327 288,692 285,446,486
CURRENT LIABILITIES			
Trade and other payables Accrued mark-up Short term borrowings Current portion of non current liabilities Provision for taxation Total liabilities		417,632,644 15,344,673 416,934,410 34,029,012 65,015,779 948,956,518 1,088,877,079	137,633,485 9,982,059 178,010,632 11,505,783 35,402,820 372,534,779 657,981,265
CONTINGENCIES AND COMMITMENTS	8		
TOTAL EQUITY AND LIABILITIES		1,860,574,321	1,397,393,111



## AS AT 30 JUNE 2012

ASSETS NON-CURRENT ASSETS	Note	Un-audited 30 June 2012 Rupees	Audited 30 September 2011 Rupees
Fixed assets Long term investments Long term deposits Deferred income tax asset	9 10 11	977,884,853 4,128,375 11,700,429 87,788,244 1,081,501,901	899,332,177 4,877,075 7,635,429 99,181,153 1,011,025,834
CURRENT ASSETS			
Stores, spare parts and loose tools Stock in trade Trade debts Current portion of long term deposits Advances Short term deposits and prepayments Other receivables Short term investment		117,762,884 451,593,806 13,829,312 3,259,800 54,282,901 31,827,757 92,802,783	77,092,854 10,680,752 1,223,692 5,620,600 23,473,764 1,302,690 61,336,403 200,786,301

TOTAL ASSETS	1,860,574,321	1,397,393,111

Short term investment Cash and bank balances



386,367,277

# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE THIRD QUARTER YEAR ENDED 30 JUNE 2012

	NINE MONTHS E	INDED	QUARTER	RENDED
Note	30 June	30 June	30 June	30 June
	2012	2011	2012	2011
		Ru	pees	
SALES	2,567,280,292	3,038,125,916	824,151,521	606,936,059
COST OF SALES 12	(2,360,891,825)	(2,721,766,139)	(746,385,760)	(538,205,643)
GROSS PROFIT	206,388,467	316,359,777	77,765,761	68,730,416
DISTRIBUTION COST	(6,541,840)	(7,577,448)	(1,433,888)	(847,137)
ADMINISTRATIVE EXPENSES	(79,405,021)	(71,351,572)	(25,068,314)	(24,678,593)
OTHER OPERATING EXPENSES	(5,790,915)	(13,590,932)	(1,548,593)	(1,061,951)
	(91,737,776)	(92,519,952)	(28,050,795)	(26,587,681)
	114,650,691	223,839,825	49,714,966	42,142,735
OTHER OPERATING INCOME	25,273,660	10,209,569	7,322,400	1,097,891
PROFIT FROM OPERATIONS	139,924,351	234,049,394	57,037,366	43,240,626
FINANCE COST	(65,884,387)	(55,059,364)	(27,614,094)	(28,911,983)
PROFIT BEFORE TAXATION	74,039,964	178,990,030	29,423,272	14,328,643
TAXATION	(41,005,868)	(68,057,720)	(16,203,640)	(5,524,476)
PROFIT AFTER TAXATION	33,034,096	110,932,310	13,219,632	8,804,167
EARNINGS PER SHARE - BASIC AND DILUTED	1.94	9.17	0.78	0.73





NINE MONTHS ENDED QUARTER ENDED

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THIRD QUARTER YEAR ENDED 30 JUNE 2012

	_	-		
	30 June	30 June	30 June	30 June
	2012	2011	2012	2011
		Ru	pees	
PROFIT AFTER TAXATION  OTHER COMPREHENSIVE INCOME / (LOSS	33,034,096	110,932,310	13,219,632	8,804,167
Surplus / (deficit) on remeasurement of availab for sale investments	le (748,700)	1,691,930	298,125	(184,575)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	32,285,396	112,624,240	13,517,757	8,619,592





### CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE THIRD QUARTER YEAR ENDED 30 JUNE 2012

	30 June 2012	30 June 2011
	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES	·	·
Profit before taxation	74,039,964	178,990,030
Adjustments for non-cash charges and other items:		
Depreciation	33,235,376	30,122,458
Amortization	249,975	-
Balances written back	(8,927,775)	-
Debit balance written off Gain on disposal of operating fixed asset	1,674,000 (1,255,577)	(786,391)
Finance cost	65,884,387	55,059,364
Amortization of deferred income on sale and lease back	(262,682)	(262,681)
Cash generated from operating activities		
before working capital changes	164,637,668	263,122,780
WORKING CAPITAL CHANGES		
(Increase) / decrease in current assets:		
Stores, spare parts and loose tools	(40,670,030)	(2,683,013)
Stock in trade Trade debts	(440,913,054) (12,605,620)	(305,187,057)
Advances	(30,809,137)	(26,488,275)
Short term prepayments	(30,525,067)	(419,490)
Other receivables	2,369,661	(5,229,171)
Increase in current liabilities:	- 200 / 50 215	- (02.4/0.752)
Trade and other payables	288,650,315 (264,502,932)	(83,460,752)
Cash used in operations	(99,865,264)	(164,213,875)
•	, , , ,	
Finance cost paid Income tax paid	(60,521,773) (34,447,121)	(42,179,581) (20,384,027)
Dividend paid	-	(2,700,230)
Long term deposits - net	(1,704,200)	37,319,022
Net cash used in operating activities	(196,538,358)	(192,158,691)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of operating fixed assets	1,282,000	1,120,000
Fixed assets - acquired	(96,357,903)	(6,702,324)
Proceeds from TDRs	200,000,000	-
Net cash used in investing activities	104,924,097	(5,582,324)
CASH FLOWS FROM FINANCING ACTIVITIES		
Share deposit money- received	- (0.005.004)	23,694,440
Repayment of liabilities against assets subject to finance lease Long term financing-net	(9,005,094) (129,441,467)	(10,969,137)
Short term borrowings - net	238,923,778	204,693,323
Net cash flows from financing activities	100,477,217	217,418,626
Net increase in cash and cash equivalents	8,862,956	19,677,611
Cash and cash equivalents at the beginning of the period	4,850,221	8,116,560
Cash and cash equivalents at the end of the period	13,713,177	27,794,171
The annexed notes form an integral part of this condensed interim fina  **Mark** Steel Chief Executive**  **CHIEF EXECUTIVE**	ancial information.	DIRECTOR



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE THIRD QUARTER YEAR ENDED 30 JUNE 2012

					RESERVES	S			
			Capital			Revenue			
	SHARE	Premium	Fair						
	CAPITAL	on issue	value	10+04		ood potelinamood	10,00	TOTAL	TOTAL EQUITY
		of right	reserve	Sub total	Gellel al	Accuillulated 1055	Sub total		
		shares							
					Rupees	Rupees			
Balance as at 30 September 2010 (audited)	121,000,000	21,093,550	008′289	21,781,350	169,450,000	(186,084,591)	(16,634,591)	5,146,759	126,146,759
Total comprehensive income for the nine months ended 30 June 2011			1,691,930	1,691,930		110,932,310	110,932,310	112,624,240	112,624,240
Balance as at 30 June 2011 (un-audited)	121,000,000	21,093,550	2,379,730	23,473,280	169,450,000	(75,152,281)	94,297,719	117,770,999	238,770,999
Right shares issued during the fourth quarter ended 30 September 2011	49,000,000					•			49,000,000
Total comprehensive loss for the fourth quarter ended 30 September 2011			(3,105)	(3,105)		(41,040,077)	(41,040,077)	(41,043,182)	(41,043,182)
Balance as at 30 September 2011 (audited)	170,000,000	21,093,550	2,376,625	23,470,175	169,450,000	169,450,000 (116,192,358)	53,257,642	76,727,817	246,727,817
Total comprehensive income for the nine months ended 30 June 2012		•	(748,700)	(748,700)	•	33,034,096	33,034,096	32,285,396	32,285,396
Balance as at 30 June 2012 (un-audited)	170,000,000	21,093,550	1,627,925	22,721,475	169,450,000	(83,158,262)	86,291,738	109,013,213	279,013,213





# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE THIRD QUARTER YEAR ENDED 30 JUNE 2012

### 1. THE COMPANY AND ITS OPERATIONS

Husein Sugar Mills Limited ("the company") is a public company incorporated in Pakistan under the Companies Act, 1913 (Now Companies Ordinance,1984). The shares of the company are listed on Lahore and Karachi Stock Exchanges. Its registered office is situated at 30-A-E/1, Old F.C.C., Gulberg-III, Lahore. The company is principally engaged in the business of production and sale of sugar and by products.

### BASIS OF PREPARATION

This condensed interim financial information is un-audited and is being submitted to shareholders as required by section 245 of the Companies Ordinance, 1984. This condensed interim financial information of the company for the third quarter ended 30 June 2012 has been prepared in accordance with the requirements of International Accounting Standard - 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This condensed interim financial information should be read in conjunction with audited annual published financial statements of the company for the year ended 30 September 2011.

### 3. ACCOUNTING POLICIES

The accounting policies and method of computations adopted for the preparation of this condensed interim financial information are the same as applied in the preparation of the preceding audited annual published financial statements of the company for the year ended 30 September 2011.

### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the company for the year ended 30 September 2011.

### SEASONALITY OF OPERATIONS

The company is inter-alia, engaged in manufacturing of sugar for which the season begins in October / November and ends in March / April. Therefore, majority of expenses are incurred and production activities are undertaken in first half of the company's financial year thus increasing volume of inventories and financing at the end of this first half.



		Un-audited	Audited
		30 June	30 September
		2012 Rupees	2011 Rupees
6.	LONG TERM FINANCING	,	
	From banking companies - Secured (Note 6.1)	124,916,666	279,341,467
	From directors - Unsecured (Note 6.2)	-	-
		124,916,666	279,341,467
6.1	From banking companies - Secured		
	Opening balance	279,341,467	-
	Add: Obtained during the period / year	70,558,533	279.341.467
	Less: Repayment during the period / year	200,000,000	-
	Closing balance	149,900,000	279,341,467
	Less: Current portion shown under current liabilities	24,983,334	-
		124,916,666	279,341,467
6.2	From directors - Unsecured		
	Opening balance	-	45,000,000
	Add: Obtained during the period / year	-	10,000,000
	Less: Repayment during the period / year		55,000,000
	Closing balance	-	
7	LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LE		10.004.401
	Future minimum lease payments	27,280,455	18,884,481
	Less: Un-amortized finance charge	3,256,892	1,562,371
	Present value of future minimum lease payments	24,023,563	17,322,110
	Less: Current portion shown under current liabilities	9,045,678	11,505,783
_		14,977,885	5,816,327
8	CONTINGENCIES AND COMMITMENTS		
8.1	Contingencies	40.00 '!!'	<b>.</b>
	Guarantee of Rupees 42.80 million (30 September 2011: Ru bank of the company to Sui Northern Gas Pipelines Limited		
8.2	Commitments	ayanısı yas cunn	ection.
0.2	For capital expenditure	10,540,350	55,000,000
	Letter of credits	-	20,775,749
9	FIXED ASSETS		20,773,747
-	Property, plant and equipment:		
	Operating fixed assets (Note 9.1)	942,529,166	774,488,345
	Assets subject to finance lease (Note 9.2)	28,644,661	34,195,218
	Capital work-in-progress (Note 9.3)	6,294,301	89,981,914
	Intangible asset (Note 9.5)	416,725	666,700
	,	977,884,853	899,332,177
9.1	OPERATING FIXED ASSETS		
	Opening book value	774,488,345	777,302,599
	Add: Cost of additions during the period / year (Note 9.1.1)	180,045,516	7,546,986
	Book value of assets transferred from assets subject to finance lea		. 10 .01, 00
	the period / year	18,389,048	25,612,776
		972,922,909	810,462,361
	Less: Book value of fixed assets disposed of during the period / year	26,423	333,609
		972,896,486	810,128,752
	Less: Depreciation charged during the period / year	30,367,320	35,640,407
		942,529,166	774,488,345
	(11)		

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(E)	HUSEIN SUGAR MILLS LIMITED —————		
-		Un-audited	Audited
		30 June 2012	30 September 2011
		Rupees	Rupees
9.1.1	COST OF ADDITIONS DURING THE PERIOD / YEAR	Nupccs	Nupces
	Freehold land	-	215,555
	Plant and machinery	178,484,206	-
	Factory equipment	150,000	344,190
	Gas and electric installations	729,521	511,051
	Furniture and fixtures	36,500	1,047,147
	Office equipment	496,789	196,800
	Computer equipment	14,500	810,007
	Vehicles	134,000	4,422,236
		180,045,516	7,546,986
9.2	ASSETS SUBJECT TO FINANCE LEASE		
	Opening book value	34,195,218	55,693,910
	Add: Cost of additions during the period / year	15,706,547	7,990,110
		49,901,765	63,684,020
	Less: Book value of assets transferred to operating fixed assets during		
	the period / year	18,389,048	25,612,776
	,	31,512,717	38,071,244
	Less: Depreciation charged during the period / year	2,868,056	3,876,026
	2000. 2 optionation ortal god dating the police in your	28,644,661	34,195,218
	OARITAL WORK IN PROOFFOO	20,011,001	34,173,210
9.3	CAPITAL WORK-IN-PROGRESS	1 711 /00	71.0// 401
	Plant and machinery	1,711,680	71,066,491
	Civil works	4,582,621	2,265,014
	Advance for capital expenditure	-	16,650,409
		6,294,301	89,981,914
9.4	Borrowing cost of Rupees 9,652,305 (30 September 2011: Rupees 656, per annum.	237) is capitalized usin	g the rate of 12.87%
٥٢	•		
9.5	INTANGIBLE ASSET		
	Computer software	/// 700	
	Opening net book value	666,700	-
	Add: Cost of additions during the period / year	-	1,000,000
	Less: Amortization	249,975	333,300
	Closing net book value	416,725	666,700
10.	LONG TERM INVESTMENTS		-
	AVAILABLE FOR SALE		
	Associated Companies - Quoted		
	Shadab Textile Mills Limited		
	375,000 (30 September 2011: 375,000) fully paid ordinary		
	shares of Rupees 10 each	2,500,000	2,500,000
	Sargodha Spinning Mills Limited	2,300,000	2,300,000
	500 (30 September2011: 500) fully paid ordinary shares of Rupees 10 each	F 000	F 000
	πάρους 10 σαυπ	5,000	5,000
	A11 5 1 1 1 1 1	2,505,000	2,505,000
	Add: Fair value adjustment	1,627,925	2,376,625
	Less: Impairment loss	4,550	4,550
		4,128,375	4,877,075



Un-audited Audited 30 June 30 September 2012 2011 Rupees Rupees

### 11. DEFERRED INCOME TAX ASSET

The asset for deferred taxation originated due to timing differences relating to:

Taxable temporary differences: Accelerated tax depreciation Finance lease  Deductible temporary differences: Available tax losses Turnover tax available for carry forward  Deferred income tax asset			89,098,506 940,813 90,039,319 115,153,065 62,674,498 177,827,563 87,788,244	55,482,223 5,905,588 61,387,811 111,642,924 48,926,040 160,568,964 99,181,153
				(Un-audited)
		ITHS ENDED		ER ENDED
	30 June 2012	30 June 2011	30 June 2012	30 June 2011
	2012	L		2011
		Ru	pees	
12. COST OF SALES				
Raw materials consumed: Sugarcane purchased Sugarcane development cess Market committee fee	2,552,888,912 16,275,435 3,255,088 2,572,419,435	2,814,998,671 14,413,385 2,879,993 2,832,292,049	- - -	- - - -
Calada was and alban base Cia			10.004.400	14 000 700
Salaries, wages and other benefits Workers' welfare	64,626,524 2,133,259	64,994,740 1,662,101	13,394,409 1,235,959	14,822,633 380,559
Stores, spare parts and loose tools	9,143,965	6,269,998	263,279	851,783
Chemicals consumed	24,415,276	18,669,580	2,063,661	2,814,051
Packing material consumed	23,927,893	17,811,168	15,355	91,994
Fuel and power	13,581,192	16,387,793	4,896,567	4,242,944
Repair and maintenance	57,864,627	36,724,496	21,892,264	14,861,148
Insurance	1,799,129	1,541,787	589,337	259,852
Other factory overheads Depreciation	3,111,585 28,781,994	3,939,511 26,659,973	939,970 11,240,718	1,234,932 8,950,767
Depreciation	229,385,444	194,661,147	56,531,519	48,510,663
	2,801,804,879	3,026,953,196	56,531,519	48,510,663
Work-in-process:	2,001,004,077	3,020,733,170	30,331,317	40,510,005
Opening stock	485,457	586,375	359,880	472,359
Closing stock	(368,269)	(521,394)	(368,269)	(521,394)
	117,188	64,981	(8,389)	(49,035)
Cost of goods manufactured	2,801,922,067	3,027,018,177	56,523,130	48,461,628
Finished goods:		· · · · · · · · · · · · · · · · · · ·		
Opening stock	10,195,295	128,974,041	1,141,088,167	923,970,094
Closing stock	(451,225,537)	(434,226,079)	(451,225,537)	(434,226,079)
	(441,030,242)	(305,252,038)	689,862,630	489,744,015

2,721,766,139

746,385,760

538,205,643

2,360,891,825

### 13. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of associated undertakings, other related companies, key management personnel and provident fund. The Company in the normal course of business carries out transactions with related parties. Details of transactions with related parties are as follows:

	Un-audited 30 June 2012	Un-audited 30 June 2011
	Rupees	Rupees
Contributions to provident fund	3,174,632	2,972,753
Remuneration to key management personnel	26,920,675	17,419,752
Rent paid to director	-	1,450,000
Dividend received from associated companies	375,000	375,250

### 14. FINANCIAL RISK MANAGEMENT

The company's financial risk management objectives and policies are consistent with those disclosed in the preceding audited annual published financial statements of the company for the year ended 30 September 2011.

### 15. DATE OF AUTHORIZATION

This condensed interim financial information was approved by the Board of Directors and authorized for issue on July 25, 2012.

### 16. GENERAL

Figures have been rounded off to the nearest of Rupee.



DIRECTOR