# PARTICULARS TO BE INCLUDED IN COST AUDITORS' REPORT TO THE DIRECTORS OF HUSEIN SUGAR MILLS LIMITED FOR THE YEAR ENDED SEPTEMBER 30, 2011

#### 1. CAPACITY

			Unit	2011	2010
a.	Licensed			Not Applicable	
	Installed: Maxin	num cane crushing per day	Metric Tons	5,000.00	5,000.00
	Utilized: Cane	crushing per day	Metric Tons	4,720.37	3,146.91
	Days operated		Numbers	122	106

**b.** In addition to manufacturing and sale of white refined sugar, the company is also engaged in the sale of molasses, (a by-product).

#### 2. COST ACCOUNTING SYSTEM

The company is using a separate cost accounting system for sugarcane procurement and its costing. The system generates the following reports:-

- i. Cane payment receipt (CPR)
- ii. Daily sugarcane purchased and payments to growers
- iii. Daily summary of sugarcane purchases
- iv. Fortnightly sugarcane purchases and payments report
- v. Sugarcane procurement cost report on daily, weekly, fortnightly and monthly basis
- vi. Growers' ledger and loan reports

All other cost accounting data and information are generated from financial accounting system.

#### 3. PRODUCTION

Quantitative data for white refined sugar (main product) and molasses (by-product) is as under:

	Unit	2011	2010
Actual cane crushed	Metric Tons	575,886	333,572
Days operated	Numbers	122	106
Actual recovery	Percentage	8.72	8.62
Production capacity of white	_		
refined sugar	Metric Tons	53,198	45,701
Actual production of white refined			
sugar	Metric Tons	50,221	28,764
Capacity utilization	Percentage	94.40	62.94
Molasses produced	Metric Tons	26,996	15,434

#### 4. RAW MATERIAL

a. The details of raw materials and its cost components, on actual basis, are given below:-

		2011		2010		2009			
	Quantity	Rate	Amount	Quantity	Rate	Amount	Quantity	Rate	Amount
	M/Tons	Rupees Per M/ Ton	Rupees	M/Tons	Rupees Per M/ Ton	Rupees	M/Tons	Rupees Per M/ Ton	Rupees
Sugarcane purchased	575,886	4,654.44	2,680,425,376	333,573	2,727.27	909,744,343	428,961	1,961.66	841,477,247
Sugarcane development cess		25. 03	14,413,385		18.75	6,257,430		18.77	8,049,515
Market committee fee		5.00	2,879,993		5.23	1,743,806		5.00	2,146,443
Cane unloading		0.47	268,208		0.59	196,688		0.49	208,586
Others (Loading and other expenses)		234.70	135,161,874		2,651.88	884,593,802		913.79	391,980,171
			2,833,148,836	<del>-</del> =		1,802,536,069	<del>-</del> =		1,243,861,962

2011	2010	2009			
Metric Tons					

Consumption of raw material:

Per unit of production – Actual

11.47 11.60

11.62

Per unit of production – Standard

Not applicable

**b.** Consumption of raw material per unit of production is dependent on many factors, such as sucrose contents/sugar recovery percentage, quality of sugarcane, timing of sugarcane crushing, distance from sugarcane field and factory site and uninterrupted milling / crushing etc.

Although no standard has been fixed for cane procured and consumed, company strives to consume fresh and clean cane. Since, the company did not operate a 'Standard Costing System'; comparison of actual raw material consumption with standard could not be made. Therefore, variances could not be worked out.

- c. Company's own bagasse, which is about 30.848% of the sugarcane crushed, was used for steam generation besides selling only portion of it. The mud being 3% of the sugarcane was discarded as waste material.
- **d.** The company is buying sugarcane for the production of white refined sugar and the sugarcane acquired is directly put to crushing. Cost of purchase of raw material comprises the purchase price, other taxes and transport, handling and other costs directly attributable to the acquisition of materials. Computerized records are being maintained for purchase of sugarcane and its consumption.

#### 5. SALARIES AND WAGES

•	SALARIES AND WAGES		
		2011	2010
		Ruj	oees
a.	Category wise break up of salaries and wages		
	Direct Labor costs on production	30,760,446	27,315,773
	Indirect employees costs on production	33,323,816	31,181,741
	Employees cost on administration	51,744,628	35,246,560
	Employees costs on selling and distribution	1,678,940	1,585,511
	Bonus to workers and employees	10,287,390	6,670,840
	Other employees cost	19,598,876	15,909,255
		147,394,096	117,909,680
b.	Chief Executive and Directors' Remuneration	Chief Executive	Directors
		Ruj	pees
	Managerial Remuneration	4,775,610	5,444,387
	House rent	1,416,000	1,748,154
	Contribution to provident fund	316,800	386,485
	Utilities/medical allowance	476,191	401,673
	Reimbursable expenses	296,572	602,621
	Rupees	7,281,173	8,583,320

In addition to above, the chief executive and directors are provided with free use of the company's maintained car.

Chief Executive and Directors' remuneration are included in administrative expenses.

		2011	20	010	
c.	Total available man-days of direct labour	150	1	50	
	Total actually worked man-days of direct labour	122	1	06	
d.	Average number of workers employed during the year	981	7	15	
		2011	2010	2009	
		Rupees per Metric Ton			
e.	Direct labour cost per unit of output/product	612.50	949.66	774.91	
f.	The direct labour cost per unit of output decreas and more sugar production.	ed mainly due	to increase	d crushing	

**g.** The Company did not operate any incentive scheme for its workers except bonuses for its all staff/workers.

#### 6. STORES AND SPARE PARTS

2011	2010
Rupees pe	er M.Ton

Per unit expenditure of stores and spares on output 164.16

199.09

Store was valued at moving average cost while items considered obsolete are carried at nil value. Stores/spares in transit are valued at cost comprising invoice value plus other charges paid thereon to reporting date.

The system of store accounting for recording receipts issues and balances both in quantity and value is computer based and found satisfactory. Store receipts are recorded on the basis of goods receipt notes, purchase orders, demand notes etc. Issue of stores is made on the basis of issue requisitions received from the relevant departments. Store consumption is charged to relevant heads properly. Store consumed for capital expenditure are shown under the relevant heads separately in financial statements.

The proportion of closing inventory of stores representing items which have not moved for over twenty-four months was Rs. NIL.

#### 7. DEPRECIATION

- a) Depreciation on all operating fixed assets is charged to profit on the straight-line method.
- b) The basis of allocation of depreciation on common assets is based on its utilization by the production & other departments.
- c) The depreciation to the cost of products is charged on the basis of assets directly used in the production of products.

#### 8. OVERHEADS

The total amount of overheads and a break-up of items are given below:

DADTICIH AD	2011		2	010		2009	
PARTICULAR	8	R	u	p	e	e	S
Other factory overheads	(Note 8.1)	11,869,58	1	10,	,670,1	152	6,296,145
Administrative overheads	(Note 8.2)	99,142,210	5	77,	,325,8	887	75,287,490
Selling overheads	(Note 8.3)	7,815,000	)	4,	,809,9	921	5,024,957
Financial charges	-	66,503,859	9	71,	,343,4	411	62,569,783
	-	185,330,650	5	164,	,149,3	371	149,178,375
8.1 Other Factory Over	heads						
Apprenticeship training	ng expenses	11,470	)		12,0	)70	15,490
Tractor trolley expens	• •	4,860,875	5	3,2	224,0	92	972,277
Press mud removal ch			-		118,0	)18	131,034
Electricity -Colony	C	6,957,800	)	7,3	315,9	72	5,177,344
Others		39,430	5		-		-
	-	11,869,58	1	10,0	670,1	52	6,296,145
8.2 Administrative Expense	ngog						
Salaries, wages and be		63,893,58	21	53	,520,	787	7 52,931,482
Traveling and conveya		647,25			,016,		, ,
Printing and stationery		1,226,62		1	,010, 945,		,
Communication		1,392,25		1	,095,		Ť
Subscriptions, books a	nd periodicals	2,336,80			620,		
Legal and professional	=	4,653,16		1	,654,		ŕ
Auditors' remuneration		707,50			691.		
Rent, rate and taxes		3,503,58		2	,983,		
Insurance		1,079,61			835,		
Water, gas and electric	eity	608,74			668,		
Entertainment	•	1,088,43	80		791,	,021	566,031
Advertisement		280,545			98,	,900	61,100
Vehicles running and i	maintenance	8,364,500		5	,212,	,416	5 4,048,234
Repair and maintenand	ce	2,373,39	8		931,	,501	1,450,510
Depreciation and amo	ortization	5,126,72	20	4	,746,	,87	6,623,243
Miscellaneous expense		1,859,50	)1	1	,511,	,881	1,079,190
		99,142,21	6	77	,325,	,887	75,287,490

	2011	2010	2009
	R u	p e e	S
8.3 Distribution and Selling Expenses			
Salaries, wages and other benefits	1,678,940	1,585,511	1,645,857
Commission to selling agent	3,455,340	1,422,180	1,317,396
Handling and distribution	2,341,558	1,342,831	1,643,354
Repair and maintenance	140,354	98,880	221,957
Printing and stationery	64,577	49,778	46,163
Miscellaneous	14,231	190,741	30,230
Depreciation	120,000	120,000	120,000
	7,815,000	4,809,921	5,024,957

#### a. Reasons for Significant Variances

#### Other Overheads:

Factory overheads increased by Rs 1,199,429 the increase was mainly due to increase in cost of and tractor trolley expenses.

#### **Administrative Expenses**

An increase in administrative expenses by Rs 21,816,329 is mainly due to annual increments, increase in minimum wage rates, increase in vehicle running expenses and legal and professional expenses.

#### **Distribution and Selling Expenses**

Handling and distribution cost is directly attributable to volume of sugar sold, which is more than corresponding year. This has resulted in increase in handling and distribution cost by Rs 3,005,079.

#### **Financial Charges**

Financial charges decreased by Rs. 4,839,552 mainly due to decrease in short term financing obtained during the year for working capital required by the company and the decrease in interest on liabilities against assets subject to finance lease.

#### b. Basis of Overhead Allocation

Overhead cost of various service cost centers is allocated to the production cost centers on actual basis.

#### 9. ROYALTY/TECHNICAL AID PAYMENTS

No royalty or technical aid payments were made during the current year.

Dungag

#### 10. ABNORMAL NON-RECURRING FEATURES

There are no abnormal non-recurring features affecting the production and its disposal in ordinary course of business of the Company:

- a. The impact of any abnormal features affecting production/cost
   of production during the year, e.g. strikes, lockouts, major break
   downs in the plant, substantial, power cuts, serious accidents, etc.

  None
- b. If there are any special expenses which have been directly allocated to products under reference, the total amount as also the incidence per unit of product shall be shown.

  None

#### 11. COST OF PRODUCTION

The Company is producing single product (refined white sugar) and its cost of production per metric ton of sugar production is as under:

	Kupees
Year ended September 30, 2011	56,007.95
Year ended September 30, 2010	64,235.09

Cost of production per metric ton of sugar production decreased as compared to last year mainly due to due to purchase of better quality sugarcane at competitive rates, increase in production and continued supply of sugarcane resulting in lesser stoppages and increased sugar recovery.

Sugar	2011		2010		
Quantity produced	50,221.100 M.Tons		28,763.700 M.Tons		
Quantity sold	52,150.350 M.Tons		29,464.200 M.Tons		
	Rs. Per Metric Ton Rupees		Rs. Per Metric Ton	Rupees	
Cost of sales	56,328.46	2,937,548,960	61,687.55	1,817,574,414	
Admin expenses	1,901.08	99,142,216	2,624.40	77,325,887	
Selling expenses	149.86	7,815,000	163.25	4,809,921	
Financial charges	1,275.23	66,503,859	2,421.36	71,343,411	
Other charges/					
(income)	22.78	1,187,800	(171.04)	(5,039,639)	
Sales tax and SED	3,849.52	200,753,720	2,878.32	84,807,288	
	63,526.93	3,312,951,555	69,603.84	2,050,821,282	

Decrease in cost to make and sell per metric ton is attributable to factors mentioned in paragraph 11.

#### 12. SALES

The Company is a single product (refined white sugar) enterprise and data relating to sale of its single product is as under:

		2011			2010	
Sugar	Quantity	Amount	Average Sales Realization	Quantity Amount		Average Sales Realization
sales	Metric Tons	Rupees	Rupees per Metric Ton	Metric Tons	Rupees	Rupees per Metric Ton
Local Export	52,150.35	3,419,249,550	65,565.23	29,464.20	1,758,126,286	59,669.91 -
	52,150.35	3,419,249,550	65,565.23	29,464.20	1,758,126,286	59,669.91

Sale realization includes general sales tax and special excise duty.

#### 13. PROFITABILITY/(LOSS)

		2011	2010
Quantity sold (M.Tons)  Machine h. (Hours)		52,150.35 2,505.40	29,464.20 1,436.35
Profit/(Loss) before tax per unit on sugar Ton	1	2,038.30	(9,933.93)
	es per machine erushed	42,427.55	(203,776.93)

#### 14. COST AUDITORS' OBSERVATIONS AND CONCLUSIONS

a. Matters, which appear to be clearly wrong in principle or apparently unjustifiable:

No such matter observed during the cost audit.

b. Cases where the company's funds have been used in a negligent or inefficient manner:

No such matter noticed during the cost audit.

c. Factors, which could have been controlled, but have not been done resulting in increase in the cost of production:

No such matter noticed during the cost audit.

d. The adequacy or otherwise of Budgetary Control System, if any, vogue in the company:

The Company's budgetary control system is adequate in relation to its business activities.

#### The Scope and Performance of Internal Audit, if any: e.

The company has established an effective internal audit function whose scope is determined by the higher management. The internal audit reports are submitted directly to 'Audit Committee', formed under 'Code of Corporate Governance'.

#### f. **Suggestion for Improvements in Performance:**

Standard costing system should be introduced by the company in order to arrive at likely comparisons as far as performance is concerned.

#### i. Rectification of general imbalance in production facilities:

No such imbalance observed.

#### ii. Fuller utilization of installed capacity:

Full utilization of plant capacity depends upon availability of sufficient quantity of sugarcane of required quality.

#### iii. Comments on areas offering scope for-

	Areas	Comments
a.	Cost reduction	Economies in cost could be achieved through synchronization in production flow.
b.	Increased productivity	Production can be increased by optimal utilization of installed capacity subject to availability of adequate quantity of sugar cane.
c.	Key limiting factors causing production bottle-necks	Key limiting factors include availability of adequate quantity of sugar cane of required quality.
d.	Improved inventory policies	Management improved the inventory by introducing sophisticated techniques. However, it can further be improved by adjusting the level required for different inventory items.
e.	Energy conservancy	None

- iv. The state of technology, whether The state of technology is moderate. modern or obsolete.
- v. Plant, whether new or second hand The plant when installed was new. when installed.

#### f. Other Matters

#### i. Process Material

Adequate quantitative and value-wise record has been maintained for receipt, issue and balance, for each item of the process material.

#### ii. Work in Process and Finished Goods Stock

These are valued at lower of cost and net realizable value except molasses (a by-product) and press mud, which are valued at net realizable value. Cost in relation to work-in-process and finished goods consist of average material cost, direct labour and factory overheads. Net realizable value is determined on the basis of general market prices less expenses incidental to sales.

#### iii. Repair and Maintenance

Maintenance, normal repair, renewals and replacements are charged to the relevant heads of account/cost centers, as and when incurred.

Proper record of repair and maintenance is maintained in respect of all fixed assets of the Company. No capital nature transaction is included in repair and maintenance.

#### iv Borrowing Cost

Interest, mark-up and other charges on long-term borrowings are capitalized up to the date of commissioning of the respective qualifying assets acquired out of the proceeds of such borrowings. All other interest, mark-up and other charges are charged to income.

#### v. Adjustment of Cost Variances

The company did not operate standard costing system. Consequently the comparison of standard cost with the actual cost is not possible. Accordingly no variances could be worked out.

#### vi. Waste and Spoilage

The company has not reported any abnormal process losses. The normal loss if any is charged to cost of production. Income derived from the disposal of scrap is credited to other income account.

#### vii. Sales Tax

Proper record is maintained for input and output sales tax. The company did not claim any rebate during the current year.

#### viii. Statistical Records

The Company maintained all necessary statistical data and information.

#### ix. Service Department

Adequate record has been maintained for various service departments.

#### x. Inter-Company Transactions

There were no inter-company transactions, involving sale or purchase of any commodity between associated companies/undertakings.

#### xi. *Insurance*

Adequate record has been maintained to reflect payment of insurance premium to cover various risks associated with assets, including inventories, of the Company. Insurance expense has been charged as follows:-

	2011	2010
	Rupees	Rupees
Cost of sales	1,884,915	2,184,400
Administrative, selling and general expenses	1,079,615	835,674
	2,964,530	3,020,074

#### 15. RECONCILIATION WITH FINANCIAL STATEMENTS

Cost accounting record is reconciled with financial accounts. ANNEXURE-12.

#### 16. COST STATEMENT

Following cost statements are attached herewith:

<b>Description of Cost Statement</b>	Annexure Reference
Cost of Production and Sale of White Bagged Sugar	1
Cost of Sugarcane Produced	2
Cost of Sugarcane Crushed	3
Cost of Beet Consumed	4
Cost of Process Material Consumed	5
Cost of Salaries, Wages and Benefits	6
Cost of Steam Generated	7/1
Cost of Steam Consumed	7/2
Cost of Electric Power Purchased and Generated	8/1
Cost of Electric Power Consumed	8/2
Other Factory Overheads	9
Administrative Expenses	10
Selling Expenses	11
Reconciliation with Financial Statements	12

ANNEX- A

# HUSEIN SUGAR MILLS LIMITED STATEMENT OF CAPACITY UTILIZATION UNDER RULE 4(1)(a) FOR THE YEAR ENDED SEPTEMBER 30, 2011

	201	1	
	Rated Capacity M.Tons	Utilised Capacity M.Tons	
Cane Crushing Per day	5,000	4,720.37	
No. of days crushing done	122	122	
Cane crushed	610,000	575,886	

**Chief Executive Officer** 

**Chief Financial Officer** 

#### Amin, Mudassar & Co. Chartered Accountants

#### ANNEX-B

#### HUSEIN SUGAR MILLS LIMITED STATEMENT OF STOCK IN TRADE UNDER RULE 4(1)(b) AS AT SEPTEMBER 30, 2011

	Quantity (M.Tons)	Cost (Rupees)
Raw Material	-	-
Work in process		
Sugar	11	476,919
Molasses (By product)	1	8,538
		485,457
Finished goods		
Sugar	54	2,996,632
Press mud (Trucks)	16,700	7,198,663
		10,195,295
		10,680,752

**Chief Executive Officer** 

**Chief Financial Officer** 

## HUSEIN SUGAR MILLS LIMITED STATEMENTS SHOWING COST OF PRODUCTION AND SALE OF WHITE BAGGED SUGAR FOR THE YEAR ENDED SEPTEMBER 30, 2011

**Quantitative Data - Bagged Sugar** 2010 2011 Opening Stock (M.Ton) 1,983.000 2,683.500 Production (M.Ton) 50,221.100 28,763.700 Closing Stock (M.Ton) (53.750)(1,983.000)52,150.350 (M.Ton) 29,464.200 Sales

S.No.	Particulars	2011		201	0
		Amount	Cost per ton of sugar	Amount	Cost per ton of sugar
		Rupees	Rupees	Rupees	Rupees
1	Raw Materials:				
	(a) Sugar Cane (Annex 3) (b) Beet (Annex 4) (c) Gur	2,835,494,634	56,460.23	1,804,038,265	62,719.27
	(d) Raw Sugar	10 404 002	-	4 207 521	- 152.50
2	(e) Process Material (Annex 5) Salaries / Wages and Benefits (Annex 6)	19,404,892	386.39	4,386,521	152.50 1,836.98
3	Consumable Stores	66,559,446 7,803,313	1,325.33 155.38	52,838,347 5,412,264	1,830.98
4	Repairs and Maintenance	29,458,227	586.57	36,668,252	1,274.81
5	Utilities	27,430,221	300.37	30,000,232	1,274.01
	Steam (Annex 7/2)	22,359,442	445.22	15,569,958	541.31
6	Electric Power (Annex 8/2)	23,232,873	462.61	13,361,866	464.54
7	Water & Gas	2,480,750	49.40	11,004,188	382.57
8	Insurance	1,803,050	35.90	2,109,150	73.33
9	Depreciation	33,033,327	657.76	33,249,837	1,155.97
10	Other Factory Overheads (Annex 9)	11,869,581	236.35	10,670,152	370.96
11	Total Cost	3,053,499,535	60,801.13	1,989,308,800	69,160.39
12	ADD: Opening Stock of W.I.P.	586,375	-	314,292	-
13	LESS: Closing Stock of W.I.P.	(485,457)	-	(586,375)	-
14	Total Cost of Goods Manufacturing	3,053,600,453	60,803.14	1,989,036,718	69,150.93
15	Less: Realisable value of By-Products:				
	Molasses	(255,999,615)	(5,097.45)	(147,086,382)	(5,113.61)
	Bagasse	(2,101,851)	(41.85)	(881,474)	(30.65)
	Press Mud	(1,101,613)	(21.94)	(2,908,390)	(101.11)
	Net Cost of goods Manufacturing:	2,794,397,374	55,641.90	1,838,160,472	63,905.56
17	Add: Packing Material and Handling	18,383,651	366.05	9,478,452	329.53
18	Net Cost of Bagged Sugar	2,812,781,025	56,007.95	1,847,638,924	64,235.09
19	Add: Sales Tax & S.E.D.	200,753,720	3,849.52	84,807,288	2,878.32
20	Total Cost of Bagged Sugar:	3,013,534,745	59,857.47	1,932,446,212	67,113.41
21	Add: Opening Stock of Sugar	127,764,567	-	97,700,058	-
22	Less: Closing Stock of Sugar	(2,996,632)	-	(127,764,567)	-
23	Cost of Sales	3,138,302,680	60,177.98	1,902,381,702	64,565.87
24	Administrative Expenses (Annex 10)	99,142,216	1,901.08	77,325,887	2,624.40
25	Selling and Distribution Expenses (Annex 11)	7,815,000	149.86	4,809,921	163.25
26	Financial Expenses	66,503,859	1,275.23	71,343,411	2,421.36
27	Other Charges/ (Income)	1,187,800	22.78	(5,039,639)	(171.04)
	Total Cost to Make and Sell.	3,312,951,555	63,526.93	2,050,821,282	69,603.83

#### HUSEIN SUGAR MILLS LIMITED STATEMENT SHOWING COST OF SUGARCANE PRODUCED FOR THE YEAR ENDED SEPTEMBER 30, 2011

S.No.	Particulars	2011		2010		
		Quantity	Amount	Quantity	Amount	
-			Rupees		Rupees	
1	Seeds and Other inputs:					
	Seed.					
	Fertilizers, herbicides etc.		N/A		N/A	
	Insecticides.		N/A		N/A	
	Abiana / Water Charges		N/A		N/A	
	Total Cost of Inputs		N/A		N/A	
2	Labour Cost:					
	Land preparation Plantation		N/A		N/A	
	Maintenance of cane crop/rations		N/A		N/A	
	Operation of Tractors		N/A		N/A	
	Harvesting		N/A		N/A	
	Total Labour Cost		N/A		N/A	
3	Other Cost:					
	Fuel for Tractors operation		N/A		N/A	
	Maintenance and overhaul of Tractors		N/A		N/A	
	Insurance, Interest expenses		N/A		N/A	
	Depreciation of equipments		N/A		N/A	
	Rent of agriculture equipments (if any)		N/A		N/A	
	Total Other Costs		N/A		N/A	
	Total Cost of own production (1+2+3)		N/A		N/A	
	Sales Value at controlled price		N/A		N/A	
	Profit/Loss on own production		N/A		N/A	

### HUSEIN SUGAR MILLS LIMITED STATEMENT SHOWING COST OF SUGARCANE CRUSHED FOR THE YEAR ENDED SEPTEMBER 30, 2011

S.No.	Particulars		2011			2010			
		Quantity M.Ton	Rate per M.Ton (Rs.)	Amount Rupees	Quantity M.Ton	Rate per M.Ton (Rs.)	Amount Rupees		
1 2 3	Total sugarcane purchased at Government fixed rate Sugarcane produced from own farm (Annex 2) Less: Loss in transit	575,886 -	4,654.44 -	2,680,425,376	333,572.670 -	2,727.27	909,744,343		
4	Sugarcane received at factory gate	575,886	4,654.44	2,680,425,376	333,572.670	2,727.27	909,744,343		
5	Commission	-	-	-	-	-	-		
	Quality premium	-	-	-	-	-	-		
	Unloading charges Cane development expenses (a) Salaries and Wages of Supply and Development	-	0.47	268,208	-	0.59	196,688		
	Staff (Annexure 6)	-	4.07	2,345,798	-	4.50	1,502,196		
	(b) Sugarcane Development Research	-	-	-	-	-	-		
	(c) Supply staff and transportation expenses     (d) Other expenditure (Incentive for S.C Procurement)	-	198.75	114,455,457	-	2,591.02	864,293,974		
9	Taxes and Levies:		-	-		-	-		
	(a) Cane / purchase tax (b) Market committee fee	-	- 5.00	- 2,879,993	- -	- 5.23	- 1,743,806		
	(c) Road /cane development cess	-	25.03	14,413,385	-	18.76	6,257,430		
	(d) Octroi (e) Other levies	-	-	-	-	-	-		
10	Transporation Charges:	-	-	-	-	-	-		
	(a) Delivery expenses	-	-	-	-	-	-		
	(b) Transport expenses (c) Others	-	28.28	16,284,984 -	-	30.37	10,129,547 -		
11	Other Expenditures at Cane Collection Centres:	-	-	-	-	-	-		
	(a) Salaries and Wages (b) Stores	-	-	-	-	-	-		
	(c) Repairs and Maintenance	-	_	-	-	-	-		
	(d) Others	<u>-</u>	7.68	4,421,433	-	30.49	10,170,281		
	Total cost of "SUGARCANE" Transferred to production processes (Annex 1)	-	4,923.71	2,835,494,634	-	5,408.23	1,804,038,265		

### HUSEIN SUGAR MILLS LIMITED STATEMENT SHOWING COST OF BEET CONSUMED FOR THE YEAR ENDED SEPTEMBER 30, 2011

S.No.	S.No. Particulars		2011			2010		
		Quantity	Rate	Amount	Quantity	Rate	Amount	
		M.Ton	Rs./M.Ton	Rupees	M.Ton	Rs./M.Ton	Rupees	
1	Total beet purchased at Government fixed rate			N/A			N/A	
1 2	Less: Loss in transit			N/A N/A			N/A N/A	
3	Beet received at factory gate			N/A			N/A	
4	Commission paid			N/A			N/A	
5	Loading unloading			N/A			N/A	
	Beet development expenses:			N/A			N/A	
	(a) Salaries and Wages of Supply and			N/A			N/A	
	Development Staff			N/A			N/A	
	(b) Sugar Development Research			N/A			N/A	
	(c) Supply staff and transportation expenses			N/A			N/A	
	(d) Other expenditure			N/A			N/A	
7	Taxes and Levies (if any)							
	(a) Purchase tax			N/A			N/A	
	(b) Market committee fee			N/A			N/A	
	(c) Road cess			N/A			N/A	
	(d) Octroi			N/A			N/A	
	(e) Other levies			N/A			N/A	
8	Transportation Charges:							
	(a) Delivery expenses /travelling from purchases			N/A			N/A	
	centre to mill gate			N/A			N/A	
	(b) Tranport subsidy			N/A			N/A	
	(c) Others			N/A			N/A	
9	Other Expenditures at Beet Collection Centres:							
	(a) Salaries and Wages			N/A			N/A	
	(b) Stores			N/A			N/A	
	(c) Repairs and Maintenance			N/A			N/A	
	(d) Others			N/A			N/A	
	Total cost of "BEET" Transferred to production processes (Annexure 1)							

## HUSEIN SUGAR MILLS LIMITED STATEMENT SHOWING COST OF SALARIES, WAGES AND BENEFITS FOR THE YEAR ENDED SEPTEMBER 30, 2011

S.No.	Particulars	2011	1	2010		
		Amount	Cost per ton	Amount	Cost per ton	
			of sugar		of sugar	
1	Total Sugar Produced (M-Tons)		50,221.10		28,763.70	
'	Total Sugal Froduced (W-Totis)		50,221.10		20,703.70	
		Rupees	Rupees	Rupees	Rupees	
2	Cost:					
	Salaries / Wages:-					
	Officers and Permanent Staff	79,847,146	1589.91	62,203,939	2162.58	
	Seasonal Staff	10,423,567	207.55	9,370,728	325.78	
	Daily rated and Contract Labour	8,545,344	170.15	7,685,410	267.19	
	Bonuses	10,287,390	204.84	6,670,840	231.92	
	Benefits:					
	Medical Expenses / PESSI	6,618,998	131.80	5,431,294	188.82	
	Canteen Expenses	420,000	8.36	384,000	13.35	
	Welfare, Recreation	2,051,282	40.85	1,977,982	68.77	
	Transport and Travelling	1,052,915	20.97	1,077,838	37.47	
	Education Cess	-	-	-	0.00	
	Group Insurance	954,114	19.00	957,388	33.28	
	Comp. Insurance	-		-	-	
	Prov.Fund (Employer's contribution)	3,950,735	78.67	3,439,206	119.57	
	EOBI	3,643,729	72.55	2,801,800	97.41	
	Other Benefits (If any)	19,598,876	390.25	15,909,255	553.10	
	Total:	147,394,096	2,934.90	117,909,680	4,099.25	
	Less allocated to :					
	Electricity Generation (Annexure - 8/2)	7,245,987	144.28	5,114,068	177.80	
	Steam Generation (Annexure - 7/2)	5,670,344	112.91	3,348,771	116.42	
	Raw Material (Annexure - 3)	2,345,798	46.71	1,502,196	52.23	
	Admin Expenses (Annexure - 10)	63,893,581	1272.25	53,520,787	1860.71	
	Selling & Distribution Expenses (Annexure - 11)	1,678,940	33.43	1,585,511	55.12	
	Any Other Specify					
	-	80,834,650	1,609.58	65,071,333	2,262.27	
	Balance transferred to production process (Annexure-1	66,559,446	1,325.33	52,838,347	1,836.98	

## HUSEIN SUGAR MILLS LIMITED STATEMENT SHOWING COST OF STEAM / GENERATED CONSUMED FOR THE YEAR ENDED SEPTEMBER 30, 2011

S.No.	Particulars	Unit	2011	Unit	2010
	Types of steam boilers used - Water Tube Bolier				
1	No. of days worked	-	122	-	106
2	Installed Capacity (steam in tonnes)	-	150 Ton/Hr.	-	150 Ton/Hr.
3	Utilised capacity (steam in tonnes)	-	109 Ton/Hr.	-	98 Ton/Hr.
4	Production:				
	(a) High pressure steam	-	-	-	-
	(b) Medium pressure steam	-	-	-	-
	(c) Low pressure steam	-	109 Ton/Hr.	-	98 Ton/Hr.
	(d) Less: Transit losses	-	-	-	-
	(e) Total	-	109 Ton/Hr.	-	98 Ton/Hr.
5	Percentage of capacity utilization (3/2 * 100)	-	72.67%	-	65.33%

## HUSEIN SUGAR MILLS LIMITED STATEMENT SHOWING COST OF STEAM / GENERATED CONSUMED FOR THE YEAR ENDED SEPTEMBER 30, 2011

S.No.	Particulars		2011			2010		
		Quantity	Rate Per	Amount	Quantity	Rate Per	Amount	
		M.Ton	Unit (Rs.)	Rupees	M.Ton	Unit (Rs.)	Rupees	
1	Water							
2	Fuels:							
	(a) Bagasse:							
	i) Own	176,509.00	-	-	101,563.32	-	-	
	ii) Purchased	· -	-	-	-	-	-	
	(b) Pith	-	-	-	-	-	-	
	(c) Coal purchased	-	-	-	-	-	-	
	(d) Furnace Oil Itrs	-	-	-	-	-	-	
	(e) Fire Wood Kg	108.63	-	909,191	85.38	-	401,286	
	(f) Gas	-	-	-	-	-	-	
	(g) Other fuels, if any (Raw Straw)	-	-	4,733,307	-	-	269,262	
	Quantity of waste heat from the plant, if any Consumable stores	-	-	-	-	-	100 500	
	Direct salaries, Wages and benefits (Annexure 6)	-	-	290,886 5,670,344	-	-	198,590 3,348,771	
	Repairs and Maintenance	_	-	9,997,890	-	-	10,600,840	
	Other direct expenses (e.g.Boiler inspection fee etc)	_	-	30,000	-	_	30,000	
	Insurance	-	-	81,865	-	-	75,250	
9	Depreciation	-	-	645,959	-	-	645,959	
	Total Cost of Steam Raised			22,359,442			15,569,958	
10	Less: Outside sale	-	-	-	-	-	-	
	Total Cost of Steam for Self Consumption	-	-	22,359,442	-	-	15,569,958	
	Add: Cost of Steam Purchased	-	-	-	-	-	-	
	Total Cost of Steam Consumed	-	-	22,359,442	-	-	15,569,958	
	ALLOCATION							
	Total of item 12 allocated to	-	-	-	-	-	-	
	(i) White bagged sugar	-	-	-	-	-	-	
	(ii) Electric powerhouse	-	-	-	-	-	-	
	(iii) Others	-	-	-	-	-	-	
	(a) Staff colony	=	-	-	-	-	=	
	(b) Office building etc.	-	-	-	<u>-</u>	-	<u>-</u>	
	Total cost of "Steam" transferred to (Annexure1)			22,359,442			15,569,958	

				Annexure 8/1
	HUSEIN SUGAR MILLS LIMIT			
5	STATEMENT OF COST OF ELECTRIC POWER PURCHASED		ONSUMED	
	FOR THE YEAR ENDED SEPTEMBE	R 30, 2011		
S.No.	Particulars	2011	2010	Variance
1	Installed Capacity (KWH).	22,692,000	19,716,000	2,976,000
2	No. of units generated (KWH).	9,684,751	6,147,000	3,537,751
3	No. of units purchased (KWH).	1,212,860	1,294,645	(81,785)
4	Total (2 + 3)	10,897,611	7,441,645	3,455,966
5	Consumption in Power House including other losses	-	-	-1.2-1
6	Net units consumed (4-5)	10,897,611	7,441,645	3,455,966
7	Percentage of consumption	100%	100%	-
	losses to total units	-	-	-
	Available =5/4* 100	-		-
	Percentage of power generated to installed capacity	-	-	-
	2/1 * 100	42.68%	31.18%	-
	Chief Executive Officer		Chief Financial (	∩ffic <u>o</u> r
	Chief Executive Officer		offici i manciai	Omcei

## HUSEIN SUGAR MILLS LIMITED STATEMENT OF COST OF ELECTRIC POWER PURCHASED / GENERATED AND CONSUMED FOR THE YEAR ENDED SEPTEMBER 30, 2011

S.No.	Particulars		2011		2010		
		Quantity	Rate	Amount	Quantity	Rate	Amount
		M.Ton	Rs./M.Ton	Rupees	M.Ton	Rs./M.Ton	Rupees
1	Steam (Annexure 7)						
2	Consumable Stores			150,345			115,765
3	Salaries and Wages (Annexure 6)			7,245,987			5,114,068
4	Other direct expenses			7,243,707			5,114,000
5	Repairs and maintenance			1,275,466			875,962
6	Duty on electricity			696,340			386,257
	Depreciation			923,727			923,727
8	Total			10,291,865			7,415,779
	Less: (a) Credit for exhaust steam used in process etc. (b) Other credits, if any			-			-
9 10	Cost of power generated Less: Cost of power sold			10,291,865 -			7,415,779 -
11	Add: Cost of power purchased			13,506,988			13,888,284
12	Total net cost of power consumed			23,798,853			21,304,063
13	Cost per unit average			2.18			2.86
	Total at item 12 allocated to						
	(i) White bagged sugar			16,275,073			13,361,866
	(ii) Self-consumption			-			-
	(iii) Others:			-			-
	(a) Staff colony			6,957,800			7,315,972
	(b) Office building			565,980			626,225
	(c) Other (specify)			-			-
	Total as per item 12 above transferred to (Annexure 1)			23,798,853			21,304,063

#### HUSEIN SUGAR MILLS LIMITED STATEMENT SHOWING OTHER FACTORY OVERHEADS FOR THE YEAR ENDED SEPTEMBER 30, 2011

S.No.	Particulars	2011		2010		
		Amount	Cost per ton	Amount	Cost per ton	
		Rs.	of sugar	Rs.	of sugar	
1	Total Sugar Produced (M-Tons)		50,221.10		28,763.70	
	, ,	Rupees	Rupees	Rupees	Rupees	
2	Rent, Rate and Taxes	-	-	-	-	
3	Printing and Stationery	-	-	-	-	
4	Postage and Telegrams	-	-	-	-	
5	Telephone Fax and Telex	-	-	-	-	
6	Travelling and Conveyance	-	-	-	-	
7	Subscriptions, Books and Periodicals	-	-	-	-	
8	Entertainment	-	-	-	-	
9	Vehicle Running Expenses	-	-	-	-	
10	Security	-	-	-	-	
11	Fire Fighting	-	-	-	-	
12	Other Expenses	11 470	0.22	12,070	0.42	
12.1 12.2	Apprenticeship training expenses  Tractor trolley expenses	11,470 4,860,875	0.23 96.79	3,224,092	112.09	
12.3	M.Committee fee -Molasses	39,436	0.79	-	-	
12.4	Press mud removal	-	-	118,018	4.10	
12.5	Elecriciy-colony	6,957,800	138.54	7,315,972	254.35	
13	Total	11,869,581	236.35	10,670,152	370.96	
	Allocated to					
	(i) White bagged sugar	11,869,581	236.35	10,670,152	370.96	
	(ii) Power House	11,007,001	200.00	10,070,102	370.70	
	(iii) Steam Generation	-	-	-	-	
		-	-	-	-	
	(iv) Others:	-	-	-	-	
	(a) Staff Colony	-	-	-	-	
	(b) Office building etc.	-	-	-	-	
	Total as per item 13 above transferred to (Annexure 1)	11,869,581	236.35	10,670,152	370.96	

#### HUSEIN SUGAR MILLS LIMITED STATEMENT SHOWING ADMINISTRATIVE EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2011

S.No.	Particulars	2011		2010		
		Amount	Cost per ton of sugar	Amount	Cost per ton of sugar	
1	Total Sugar Sold (M-Tons)		52,150.35		29,464	
	Costs:	Rupees	Rupees	Rupees	Rupees	
2	Salaries, Wages and Benefits (Annex 6)	63,893,581	1,225.18	53,520,787	1,816.47	
3	Rent, Rate and Taxes	3,503,581	67.18	2,983,019	101.24	
4	Insurance	1,079,615	20.70	835,674	28.36	
5	Water, Gas and Electricity	608,740	11.67	668,795	22.70	
6	Printing and Stationery	1,226,625	23.52	945,791	32.10	
7	Telephone Fax and Telex & Postage	1,392,256	26.70	1,095,411	37.18	
8	Repair and Maintenance	2,373,398	45.51	931,501	31.61	
9	Travelling and Conveyance	647,255	12.41	1,016,814	34.51	
10	Subscriptions, Books and Periodicals	2,336,803	44.81	620,750	21.07	
11	Entertainment	1,088,430	20.87	791,021	26.85	
12	Advertising	280,545	5.38	98,900	3.36	
13	Legal and Professional Expenditure	4,653,166	89.23	1,654,756	56.16	
14	Auditors' remuneration	707,500	13.57	691,500	23.47	
15	Vehicle Running Expenses	8,364,500	160.39	5,212,416	176.91	
16	Depreciation & Amortization	5,126,720	98.31	4,746,871	161.11	
17	Misc. expenses	1,859,501	35.66	1,511,881	51.31	
_	Total "Admin Expenses" transferred to (Annexure 1)	99,142,216	1,901.08	77,325,887	2,624.40	

#### HUSEIN SUGAR MILLS LIMITED STATEMENT SHOWING SELLING EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2011

S.No.	Particulars	2011		2010		
		Amount	Cost per ton	Amount	Cost per ton	
			of sugar		of sugar	
1	2	3	4	3	4	
1	Total Sugar Sold (M-Tons)		52,150.35		29,464.20	
	Costs:	Rupees	Rupees	Rupees	Rupees	
2	Salaries, Wages and Benefits (Annex 6)	1,678,940	32.19	1,585,511	53.81	
3	Travelling and Conveyance	-	-	-	-	
4	Commission	3,455,340	66.26	1,422,180	48.27	
5	Freight Outwards	-	-	-	-	
6	Handling and Distribution	2,341,558	44.90	1,342,831	45.58	
7	Loading / Unloading	-		-		
8	Export Expenses		-	-	-	
9	Vehicle Running Expenses		-	-	-	
10	Other Expenses	339,162	6.50	459,399	15.59	
	Total :Selling Expenses" transferred to (Annexure 1)	7,815,000	149.86	4,809,921.00	163.25	

#### HUSEIN SUGAR MILLS LIMITED STATEMENT SHOWING SELLING EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2011

S.No.	Particulars	2011		2010		
		Amount	Cost per ton	Amount	Cost per ton	
			of sugar		of sugar	
1	2	3	4	3	4	
1	Total Sugar Sold (M-Tons)		52,150.35		29,464.20	
	Costs:	Rupees	Rupees	Rupees	Rupees	
2	Salaries, Wages and Benefits (Annex 6)	1,678,940	32.19	1,585,511	53.81	
3	Travelling and Conveyance	-	-	-	-	
4	Commission	3,455,340	66.26	1,422,180	48.27	
5	Freight Outwards	-	-	-	-	
6	Handling and Distribution	2,341,558	44.90	1,342,831	45.58	
7	Loading / Unloading	-		-		
8	Export Expenses		-	-	-	
9	Vehicle Running Expenses		-	-	-	
10	Other Expenses	339,162	6.50	459,399	15.59	
	Total :Selling Expenses" transferred to (Annexure 1)	7,815,000	149.86	4,809,921.00	163.25	

# HUSEIN SUGAR MILLS LIMITED RECONCILIATION OF COST OS SALE AS PER FINANCIAL AND COST AUDIT FOR THE YEAR ENDED SEPTEMBER 30, 2011

	Amount Rupees
Cost of sales as per financial statements	3,184,341,030
Add:Sales tax and special excise duty on sugar	200,753,720
Less Realisable value of:  Molasses  Press Mud  Bagasses	(255,999,615) (1,101,613) (2,101,851) (259,203,079)
Add:Effect of finished goods stock of Molasses and Mud:	
Opening stock  Molasses  Mud  - (1,209,474)  (1,209,474)	
Closing stock  Molasses  Mud  - 7,198,663  7,198,663	5,989,189
Add:Inspection fee of Boiler	30,000
Add:Electricity of Colony	6,957,800
Less:Electricity of Office Building	(565,980)
Cost of sales as per Annexure 1	3,138,302,680

### HUSEIN SUGAR MILLS LIMITED RECONCILIATION OF COST OS SALE AS PER FINANCIAL AND COST AUDIT

		1	3	7.2	8.2		Total	Difference
Sugarcane Purchased	2,815,855,458		2,815,855,458				2,815,855,458	-
Surecane development cess	14,413,385		14,413,385				14,413,385	-
Market Committee fee	2,879,993		2,879,993				2,879,993	-
Salaries and wages	79,350,293	66,559,446		5,670,344	7,245,987		79,475,777	(125,484)
Workers Welfare	2,471,282		2,345,798				2,345,798	125,484
Stores and spares	8,244,544	7,803,313		290,886	150,345		8,244,544	-
Boiler Inspection Fee	•			30,000			30,000	(30,000)
Chemical Consumed	19,404,892	19,404,892					19,404,892	-
Packing Material	18,383,651	18,383,651					18,383,651	-
Fuel And Power	22,326,576	2,480,750		5,642,498	14,203,328		22,326,576	-
Repair And Maintenance	40,731,583	29,458,227		9,997,890	1,275,466		40,731,583	-
Insurance	1,884,915	1,803,050		81,865			1,884,915	-
Other factory overheads	4,911,781	11,869,581					11,869,581	(6,957,800)
Depreciation	34,603,013	33,033,326		645,959	923,727		34,603,012	1
	3,065,461,366	190,796,236	2,835,494,634	22,359,442	23,798,853	-	3,072,449,165	(6,987,799)
WIP	586,375	586,375					586,375	0
	(485,457)	(485,457)					(485,457)	-
Ī	100,918	100,918					100,918	0.42
	,	100,010						****
Finished Goods	128,974,041	127,764,567					127,764,567	1,209,474
	(10,195,295)	(2,996,632)					(2,996,632.00)	(7,198,663.00)
	118,778,746	124,767,935					124,767,935.27	(5,989,189.27)

### HUSEIN SUGAR MILLS LIMITED RECONCILIATION OF ADMIN EXPENSES AS PER FINANCIAL AND COST AUDIT

	Α	В	С	B-C	A-B	_
Particulars	As per Trial	As per Financial Statement	As per Cost Audit Report	Difference	Difference	
Salaries and other benefits	65,572,521	63,893,581	63,893,581	-	1.678.940	to Selling and distribution
Travelling and conveyance	647,255		647,255	-	-	
Communications	1,392,256		1,392,256	-	-	
Rent, rates and taxes	3,503,581	3,503,581	3,503,581	-	-	1
Printing and stationary	1,291,202	1,226,625	1,226,625	-	64,577	to Selling and distribution
Repair and maintenance	2,513,752	2,373,398	2,373,398	-	140,354	to Selling and distribution
Vehicle running	8,364,500	8,364,500	8,364,500	-	-	1
Fee and Subscription	2,244,445	2,244,445	2,336,803	(92,358)	-	
Legal and professional	4,653,166	4,653,166	4,653,166	-	-	
Auditors remuneration	707,500	707,500	707,500	-	-	
Entertainment	1,088,430	1,088,430	1,088,430	-	-	
advertizement	280,545	280,545	280,545	-	-	1
Insurance	1,079,615	1,079,615	1,079,615	-	-	1
amortization	333,300	333,300		333,300	-	1
Depreciation	4,793,420	4,793,420	5,126,720	(333,300)	-	1
Water , Gas and electricity	-		608,740	(608,740)	-	1
Miscellaneous	2,038,842	2,024,619	1,859,501	165,118	14,223	to Selling and distribution
	100,504,330.0	98,606,236.0	99,142,216.0	(535,980.0)	1,898,094.0	

To COS